

Cedar Valley Views

APICS

MAY
2002

**Build Your Business—
Build Your Team—
Build Your Career**
APICS and our Cedar Valley Chapter offer almost unlimited opportunities to improve your career, your work team, and your enterprise.

**Maximize your
Membership ROI—
Be an active member!**

**CPIM Review Courses
start up again in
August.** Contact Ken Nelson to have your name added to our special email info list.

**Email Newsletter
Delivery Is Available**
Faster, more economical, full color, easily forwarded. To ensure that you won't miss any updates on upcoming chapter activities, title an email "Email CDVA Newsletter" & send it to:
gstark@mcleodusa.com.

Coming Aug & Sep:
A new schedule of CPIM Review Courses and a new schedule of Professional Development Meetings. Enjoy the summer "break," but be ready for the start of our next program year—keep your membership and your contact info up to date.

Cedar Valley APICS Golf Outing May 8

Golf, sunshine, golf, fresh air, golf, conversation, golf, a break from the office, golf, refreshments, golf, steak dinner, golf, prizes, and golf. So even if you don't golf, look at all the fun you can have, enjoying a Golf Outing. Registrations are due to Steve Rose by Wednesday, May 1. Info on **Page 3**.

Thanks to our 2001-02 Volunteer Leaders

Cedar Valley APICS recognized its "outgoing" directors during the April 9 Annual Meeting. Directors for 2001-02 were President Gregg Stark, President-elect Julie Stull, Past President Cheri Manternach, Director of Finance Teresa Kline, Director of Programs Lori Miller, Director of Education Ken Nelson, Chapter Historian Steve Rose, Director-at-Large Larry Fenner.

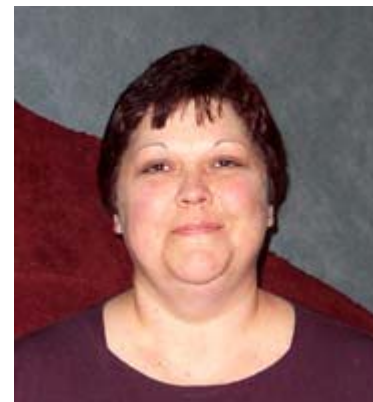
Jim Milden was recognized for his volunteer efforts on behalf of education, strategic planning, and PDM support. Kai Stark was recognized for his creative and technical assistance with the August 2001 membership promotion brochure and with the chapter newsletter. All of the CDVA Company Coordinators were recognized for their efforts in increasing participation in CPIM classes and PDMs.

Past CDVA President Cheri Manternach (photo right) presented the "Outstanding Member of the Year" award to Gregg Stark, citing his commitment and service to the chapter "beyond the call of duty."



2002-03 Leaders Step Forward

New CDVA Directors, led by incoming CDVA President Julie Stull (photo right), were elected during the April 9 Annual Meeting. Our sincere thanks to these volunteer leaders for accepting the responsibilities of their positions, and best wishes for a successful year. Check out the full list, with contact info, on **Page 7**.



May Focus: "Taking Stock-Planning Ahead"

On page 4, a checklist of things to plan/do this summer, so you're fully prepared to: **Build Your Business—Build Your Team—Build Your Career**

Cedar Valley Chapter Leadership Experience

A great way to help: *Build Your Business—Build Your Team—Build Your Career*

Cedar Valley APICS Board of Directors 2001-02:

Contact any board member for information on service and leadership opportunities beginning in 2002.

President Gregg Stark CPIM CIRM McLeod USA (319)790-6093 W, (319)377-8038 H E-Mail: gstark@mcleodusa.com	President Elect Julie Stull Rockwell Collins (319)295-6191 W, (319)390-2932 H E-Mail: jastull@collins.rockwell.com	Past President Cheri Manternach CPIM Rockwell Collins (319)295-9568 W, (319)373-3998 H E-Mail: camanter@collins.rockwell.com
Director of Finance Teresa Kline Cedarapids, Inc. (319)399-4882 W, (319)377-3737 H E-Mail: teresa_kline@cedarapids.com	Director of Administration Open Teresa Kline, Acting Director	Chapter Historian Steve Rose CPIM Midland Forge (319)362-1111 W, (319)455-2264 H E-Mail: steve.rose@cmworks.com
Director of Education Ken Nelson IMEP – Kirkwood (319)398-5671 W, (319)338-0488 H E-Mail: knelson@kirkwood.cc.ia.us	Director of Programs Lori Miller Apache Hose & Belting, Inc. (319)365-0471 W, (319)472-5712 H E-Mail: lori.miller@apachehb.com	Member-At-Large Larry Fenner Cryovac (319)368-3311 W, (319)848-4685 H E-Mail: larry2914@yahoo.com
Director of Membership Open Julie Stull, Acting Director	Director of Communications Open Gregg Stark, Acting Director	Member-At-Large Open

Special thanks to Cedar Valley Company Coordinators, our behind-the-scenes recruiters of new members, PDM attendees, and Certification students:

Jim Milden CPIM CIRM Darla Prabel Todd Peterson Patricia Schiel Mark Morrison Nancy Dean Daniel Grobe CPIM Steve Rose CPIM Steve Schmitz CPIM Kay Driscoll Mary Smith	Apache Hose & Belting Inc Cedar River Paper Company Chesapeake Display Evergreen Packaging Equip. Gazette Communications Hunters Specialties Inc. Kinze Manufacturing Inc. Midland Forge Penford Products Co. Quaker Oats Company Siemens Trans Systems	Debra Pingel CPIM Teresa Kline Larry Fenner Kai Stark Marilyn Kies Ken Nelson Gregg Stark CPIM CIRM Marty Novak CPIM John Gegner Julie Stull Chris Hanzelk CPIM	Cargill Inc. Cedarapids Inc. Cryovac Frontier Natural Products Genencor Internatl Inc. Kirkwood Comm College McLeodUSA Oral B PMX Industries Inc. Rockwell Collins Square D
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Cedar Valley APICS, a nonprofit educational organization and the local chapter of APICS International, has been serving its members and the Cedar Rapids, Iowa City, and surrounding business community since 1972. Our mission is to develop, promote, and recognize the professional management of resources by individuals and enterprises.

Cedar Valley Views, the chapter's monthly newsletter, is available to members by postal mail or email. Interested nonmembers may request inclusion on our "Friends of CDVA" email distro by contacting gstark@mcleodusa.com. The newsletter may be forwarded to interested parties; articles may be reprinted with permission from Cedar Valley APICS, PO Box 10483, Cedar Rapids, IA 52410-0483.

We welcome your inquiries regarding articles, submissions, advertising, address changes, etc. The deadline for each monthly issue is the 15th of the preceding month. Please contact the editor, Gregg Stark, 319-377-8038 or gstark@mcleodusa.com, for more information.

CEDAR VALLEY APICS ANNUAL GOLF OUTING

Wednesday, May 8, 2002
HILLCREST COUNTRY CLUB
MT. VERNON, IOWA

GOLF TEE TIMES START AT 12:30 P.M.
SOCIAL HOUR BEGINS AT 5:00 P.M.
STEAK FRY (COOK YOUR OWN) \$12

GOLF RESERVATIONS (\$12/Person)(NAMES):

CART RESERVATIONS (\$10/Person--\$20/Cart):

STEAK RESERVATIONS (NAMES)(Steaks provided by Hillcrest):

Come out and join your fellow APICS members, enjoy the weather, and have some fun hitting that little white ball around. Beginners are welcome. Hillcrest has limited sets of clubs to rent, so please call them to reserve clubs if you need them. Prizes will be awarded.

For golf reservations, cart reservations, and steak reservations, please call Steve Rose at 319-362-1111 or fax 319-362-4492, or email steve.rose@cmworks.com. Hillcrest's phone number is 319-895-8193.

PLEASE REGISTER BY MAY 1.

Focus On: “Taking Stock—Planning Ahead”

Summer is a great time for vacations, camping, boating, fishing, hiking, baseball, soccer, picnics, golfing, cookouts, bicycling, growing tomatoes, canoeing, planting flowers, and a host of outdoor activities only available to the hardy souls of Iowa, as they say in fast-food outlets, “for a limited time.” Whether it’s recreation or relaxation, it’s time to make the most of your opportunity.

Summer is also a great time to update your personal strategic plan to help you:

Build Your Business—Build Your Team—Build Your Career

Here are a few suggestions to help you prepare to make the most of your opportunities at summer’s end, when our programs, Professional Development Meetings, and Certification Courses will resume.

- Is your APICS Society **membership data** up to date? Ensure that they have your correct mailing address at home and work, phone numbers, title, employer, etc. We update our local SAMCA member database monthly with info supplied from Society—if they have it wrong, we will, too. Visit www.apics.org.
- Have you considered switching to **email delivery** of your CDVA Newsletter? It’s faster, more economical, arrives in color, is easily printed, and is easily forwarded to your coworkers, friends, and potential members. Your email address also makes it possible for us to send you corrections, last-minute changes, and brief reminders. Contact gstark@mcleodusa.com.
- Are you interested in earning **CPIM Certification**? Ready to start? Continue? Finish? Check the Society website for info on CPIM benefits, study guides, reference lists, etc. Contact Education Director Jim Milden to confirm course schedules and add your name to our planning list. Check with your employer regarding reimbursement plans. Visit www.apics.org. Contact jim.milden@apachehb.com or 319.365.0471.
- Are you interested in earning **CIRM Certification**? While Certified in Production and Inventory Management is by far the most popular APICS certification program, Certified in Integrated Resource Management is a valuable next-step-up. CIRM focuses on the relationships and dependencies among all the functions and interests of an enterprise. It prepares people for enterprise-wide team processes and optimization of organization effectiveness. Several people have expressed interest in CIRM; a couple more would make a CIRM course series viable. Contact Education Director Jim Milden to log your interest and secure more info; jim.milden@apachehb.com or 319.365.0471.
- Would you be willing to **contribute some time and energy** to building an even better APICS chapter? Help the Membership Team phone some membership prospects? Help the Programs Team take registrations at monthly PDMs? Assist with newsletter publication or distribution? Contact local colleges to encourage student participation at our PDMs? Serve as a Company Coordinator? Just contact the appropriate Director. Or contact Julie Stull or Gregg Stark, and they will help you link up with a Director.
- Are you certified CPIM, and concerned about **Certification Maintenance documentation**? We highlighted this subject in our March 2002 newsletter, and know that it will impact nearly 40 CDVA members by 2003. Now is the time to document your points, assess your needs, and plan activities for 2002-03. A free booklet, “Certification Maintenance: Maintaining Your Professional Edge,” stock # 09033, is available at 1.800.444.2742, or can be downloaded from www.apics.org. Contact gstark@mcleodusa.com to request an email copy of the March newsletter.

New Directors Elected for 2002-03

The following directors were elected at the April 9 CDVA Annual Meeting. Please contact them to share your concerns, suggestions, or to ask questions. Strategic and program planning will proceed during May, June, and July, and we would sincerely appreciate input from all chapter members. Please contact President Julie Stull if you are interested in any of the open positions.

President, Julie Stull, Operations Facilitator, Rockwell Collins, 319.295.6191W, jastull@rockwellcollins.com.

President-elect, Open.

Past President & Director of Marketing, Gregg Stark CPIM CIRM, Supply Chain Lead, McLeodUSA, 319.790.6093W, gstark@mcleodusa.com.

Director of Finance, Kirk Schroeder CPIM, Production Control Manager, Rockwell Collins, 319.295.9664W, kascroe@rockwellcollins.com.

Director of Administration, Gerry Lowry, Master Scheduler, Rockwell Collins, 319.295.9647W, gllowry@rockwellcollins.com.

Chapter Historian, Steve Rose CPIM, Purchasing Manager, Midland Forge, 319.362.1111W, steve.rose@cmworks.com.

Director of Membership, Patricia Schiel. Project Planner, Evergreen Packaging, 319.399.3200W, pat.schiel@ipaper.com.

Director of Education, Jim Milden CPIM CIRM, Purchasing Manager, Apache Hose & Belt, 319.365.0471X293W, jim.milden@apachehb.com.

Director of Programs, Tim Soukup, Master Scheduler, Rockwell Collins, 319.295.9574W, trsoukup@rockwellcollins.com.

Director of Communication (Newsletter), Dave Crowley. Rockwell Collins, 319.295.8164W, dacrowle@rockwellcollins.com.

Director of Student Activities, Open.

Director of Website, Kai Stark, Production Planner, Frontier Natural Products, 319.227.7996X1343W, kai@kaiaudio.com.

Director-at-Large, Lori Miller, Product Configuration Manager, Apache Hose & Belt, 319.365.0471, lori.miller@apachehb.com.

Director-at-Large, Kay Pelusi, Order Administrator, Rockwell Collins, 319.295.4361W, kmpelusi@rockwellcollins.com.

Donation Wanted:

Collapsible table-top display unit which your chapter can refurbish and use to promote Cedar Valley APICS at college career fairs, job fairs, product shows. Please contact Gregg Stark, 319-377-8038 H, gstark@mcleodusa.com.

“As I Was Saying . . .” A Message From Your Chapter President

Good News—We had a great time at the April PDM and CDVA Annual Meeting! If you were among our 48 registrants, thanks for coming out to honor our outgoing volunteer leaders and elect our new leaders. And I’m sure you gained some very useful ideas from Tom Schulte. It was another terrific opportunity to help Build Your Business—Build Your Team—Build Your Career.

Good News—Our CDVA Annual Golf Outing, a great opportunity for golf, fresh air, socializing, & a steak dinner, is scheduled for Wednesday, May 8. Please send your registration to Steve Rose by May 1.

Good News—Chapter volunteers have stepped forward to serve in most of the open chapter leadership positions. And they bring a lot of leadership experience to the board.

Good News—There are still a couple opportunities for you to step forward and volunteer to become a chapter leader. Another great opportunity to Build Your Business—Build Your Team—Build Your Career.

Our volunteer leaders have accomplished a lot in just the past year. We have held 7 PDMs, with a total of 280 attendees, averaging 40 people at each. We provided 4 CPIM Review Courses with 44 registrants, an average of 11 per course, and provided over 1300 classroom hours of quality education. We increased our communication, delivering 400 membership brochures & 1400 newsletters, and appearing in the Cedar Rapids Gazette 20 times. Like most chapters, we were challenged to maintain membership in the face of member company budget cutbacks, but we have recruited over 25 new members. Financially, our chapter is solid, ending the year “in the black,” with adequate working capital.

We are transitioning to a new board, full of experience and enthusiasm. **I am confident that they can continue to improve Cedar Valley APICS**, increasing participation in PDMs and Certification courses, increasing the number of members & member companies, increasing student awareness & involvement, increasing our scores in the Passport chapter management review & Fit to Print newsletter contest.

But they need your help. They need YOU to support efforts to identify and recruit new members. They need YOU to forward info on potential members and CPIM Review Course registrants. They need YOU to volunteer to help with PDM registrations or mailings or membership renewal reminder phone calls.

My personal thanks to the Directors, and other volunteers, who supported me, and invested their time and energy for the betterment of Cedar Valley APICS over the last two years. It was a lot of hard work, but it was also very enjoyable, and I know that we “made a difference.”

And my personal best wishes to President Julie Stull and the incoming Directors. I am both optimistic and confident that they will continue the tradition of hard work and continual improvement which makes Cedar Valley APICS successful. And I am very pleased, as Immediate Past President, to continue my participation on the board, working with and learning from a new group of Directors. I’m looking forward to another great year for Cedar Valley APICS.

Best regards, and hope to see you at the May 8 Golf Outing.

Gregg

CPIM Maintenance requires 75 points within each 5 year cycle. APICS membership, PDM attendance, and chapter leadership service are convenient ways to earn points.

Next CPIM Review Course Will Begin In August

It's too early to enroll, but it's a great time to commit to pursuing certification or to commit to completing what you have already started. This may also be a good time to secure employer financial support for your skills development—maybe you can identify CPIM as a performance improvement goal during your next review.

“Detailed Scheduling & Planning” and “Execution & Control of Operations” are scheduled for Fall 2002 and Winter 2003.

Please contact Ken Nelson, Director of Education, for information on any upcoming classes or certification exams

knelson@kirkwood.cc.ia.us, 319.398.5671 W). Classes and exams

are held at the Kirkwood Training and Outreach Services (KTOS) Center, 3375 Armar Drive, Marion.



Cedar Valley Membership Report—March 2002

Began month with 114, 6 new, 3 reinstates, 3 renewals, 0 suspends, new total 123 members.

New Members:

Francis Cummings	NCS Pearson, Iowa City IA
Jeffrey Koolbeck	NCS Pearson, Iowa City IA
Neil Schmidt	NCS Pearson, Iowa City IA
Jason Smith	NCS Pearson, Iowa City IA
Michele Sorrell	NCS Pearson, Iowa City IA
Orey Schwitzer (billing)	NCS Pearson, Iowa City IA
Carol Wilson	Crane Valve, Washington IA

If you need membership information, or know of someone who might benefit from joining Cedar Valley APICS, please contact Julie Stull, 319-295-6191 W, or email jastull@collins.rockwell.com.

April PDM / Annual Meeting Drew 48

Tom Schulte provided an entertaining, informative, and motivating presentation on how to maintain a healthy, positive outlook when faced with a negative, high-stress environment. It was a much-needed, and much-appreciated message on how to survive (and thrive) in today's business environment.

The CDVA Annual Meeting drew 48 attendees. “First-timers” included Wayman Bernard, Don Harden, Hitesh Johi, Arnold Rowland, Donna Slattery, & Debra Westhues. Attending the April PDM were Denny & Cheryl Larson; Richard Held, Amana; Jim Mildren, Lori Miller, Apache Inc.; Debra Pingel, Cargill; David Lees, Chesapeake Pkg; Dennis Bruns, Patricia Schiel, Lee Staszak, Evergreen Packaging Equipment; Kai Stark, Frontier Natural; Theresa Heitman, GSTC; Kenneth Nelson, Kirkwood CC; Gregg Stark & Peggy Stark, McLeod USA; Steve Rose, Midland Forge Div; Pam Kidder, Mycogen Seeds; Steven Schmitz, Penford Products; Matt Meter, Quaker Oats; Kurt Carr, Cheryl Cook, Kay Landuyt, Claudia Lawless, Gerry Lowry, Cheri Manternach, Jan O'Brien, Kay Pelusi, Kirk Schroeder, Tim Soukup, Julie Stull, Rockwell Collins; Bob Kemmerer, Self-employed; Delphine Diekman, Christopher Hanzelka, Cody Wilt, Square D Co; Kavi Parupally, Systems America; Ayman Amer, Mt. Mercy; & guests Alan Averhoff, Wayman Bernard, Dave Crowley, Lynn Emrich, Don Harden, Ken Jordon, Hitesh Joshi, Jay Miller, Arnold Rowland, Donna Slattery, Debra Westhues. (Earns 1 point toward CPIM Maintenance.)



Professional Development Meetings 2001-02

September 11, 2001

How Can You Achieve A Lean Enterprise?

Mike Drake, Production Manager, Rockwell Collins, Coralville

Learn what Rockwell Collins learned as it pursued the Lean Manufacturing philosophy, and how lean thinking can increase efficiencies and profitability in your business through the systematic elimination of wasteful activities and processes.

October 9, 2001

Gazette Communications Plant Tour

Peg Schmitz, VP Print Operations and Chuck Peters, President

Join us for a tour of this state-of-the-art printing and publishing facility, along with presentations on the planning, scheduling, inventory, and logistics required to compete effectively in a highly time-sensitive business. Miss this tour, and you miss a lot!

November 13, 2001

How to Reduce Inventory & Simultaneously Improve Customer Service

Jimmy Sinton, Kubera Consulting

Drawing from his illustrious career in South Africa, this international management consultant will demonstrate how your business can do the seemingly impossible--simultaneously reduce inventory assets and increase customer service levels.

January 8, 2002 -- Leadership Recognition Night

Putting Frogs Into Wheelbarrows: Technology Without Strategy

Peter Berglund CPIM, Minnesota Technology, Inc.

Enjoy everyday examples, case studies, and occasional humor as an executive coach and master speaker walks us through the technology maze, and teaches us how to align technologies with business strategies to ensure successful implementations and competitive advantage. Invite your company leaders to attend and be recognized.

February 12, 2002 -- Student Recognition Night

Shed Or You're Dead—Lesson From The Lizard!

Gail Mote CPIM, President of Gail Mote Associates

Easily among the most "energized" people you will meet through APICS, this dynamic speaker and business consultant will offer proven methods of change management to unfreeze your organization and drive it towards desired outcomes.

March 12, 2002 -- Joint Meeting Cedar Valley APICS & Eastern Iowa NAPM

Supply Chain Management For Competitive Advantage

Rhonda Lummus Ph.D., CPIM, CIRM, Iowa State University

Join us as we welcome home a University of Iowa PhD, Chairman of the 2001 APICS International Conference, published Supply Chain author, and former member of the Cedar Valley Chapter. Learn how your business can profit from the latest supply chain trends.

April 9, 2002 -- Cedar Valley APICS Annual Meeting

How To Stay Positive In A Tough Work Environment

Tom Schulte, Lucent Technology, ret.

This retired Lucent Technology executive and nationally known speaker will share his belief that positive thinking is a learned trait that can be chosen by anyone, and that there is a way to make your workday a more fulfilling, positive, energizing personal experience.

May 8, 2002

Cedar Valley APICS Golf Outing

Plan to enjoy our strictly social, fun-in-the-sun golf outing, steak fry, and welcome to summer!

DID YOU MAKE THE MOST OF THE PAST YEAR'S LEARNING OPPORTUNITIES?

Maximize Your Membership ROI –

Be an active member!



MORE ON LINE

with e-business solutions for mid-sized manufacturers.

It is likely that most businesses have a Web site and conduct at least some portion of their business on the Internet. It is a successful strategy because it is easy to access, faster, more accurate, and reduces the cost from traditional methods of doing business.

RSM McGladrey e-business consultants will help you develop an Internet strategy that's just the right fit for your company. We'll apply our experience working with mid-sized manufacturers like you to make sure your e-business strategy is aligned with your current systems and overall business goals.

We'll help you determine

- the right strategy,
- the right technology,
- the right marketing approach
- AND MORE.

If you're looking for more from an e-business consultant, call RSM McGladrey, Inc. We think you'll find we're just the right choice.

Dial 800-293-5114 or e-mail itsinfo@rsmi.com for more details.

Cedar Valley APICS
PO Box 10483
Cedar Rapids, IA 52410-0483

Address Correction Requested

Visit your website:
www.cedarvalleyapics.org



May, 2002

Build Your Business—Build Your Team—Build Your Career

Open immediately for the latest info from your Cedar Valley APICS Chapter:

Pg 3 Golf Outing Registrations are due NOW!

Pg 1 Recognition of our Chapter Volunteers.

Pg 5 New Directors elected for 2002-03.

Pg 6 Thanks & a challenge from outgoing President Stark.

Fastest Way to Join APICS? www.apics.org – click on “Join on-line today.”

Forward requests for address changes, newsletter submissions, advertising rates, or other information about the Cedar Valley Visions newsletter to Gregg Stark c/o Cedar Valley APICS, PO Box 10483, Cedar Rapids, IA 52410-0483, email gstark@mcleodusa.com, or call 319.377.8038 H.