



Celebrating 30 Years in the Cedar Valley!

APICS

NOVEMBER
2002

**Build Your Business—
Build Your Team—
Build Your Career**

APICS and our Cedar Valley Chapter offer almost unlimited opportunities to improve your career, your work team, and your enterprise.

**Maximize your
Membership ROI—
Be an active member!**

**Basics and ECO
Coming in January!**

Cedar Valley Chapter will be offering Basics of Supply Chain Management and Execution and Control of Operations in January. See inside for details.

Save, Save, Save!

Want to help save the Chapter paper and postage?. Send an e-mail to Dave to get your newsletter sent via e-mail at: dacrowle@rockwellcollins.com

Coming in January:

Kent, Myhrman, Minnesota Technology Inc., will help us navigate "Mapping the Value Stream," identifying methods to rapidly make measurable improvements. January 14 PDM.

Visit Your Website:

www.cedarvalleyapics.org

5S-Helping Eliminate Waste

Please help us welcome Sue Gorsh at this month's PDM as she explains 5S and what it can do to improve your productivity. Sue will show how 5S benefits the user and will provide examples of success in both service and office environments.

Page 4.

Even More CPIM Recognition!

The certifications keep coming. See who the recipients are this month!

Page 3.

Opportunity for Classes!

*This month features several chances to get more education. Look on **Page 3 and Page 4.***

Region V News

Region V is not the only Region with things going on. Check out what the web sites are on **Page 5.**

From the President:

*More thoughts from Julie Stull, your Chapter President. **Page 7.***

St. Louis Seminar Available

We keep telling you other Chapters have exciting things going on, see for yourself **Page 3.**

Cedar Valley APICS Board of Directors 2002-03:

Contact any board member for information on service and leadership opportunities beginning in 2002.

President Julie Stull Rockwell Collins (319)295-6191 W, (319)390-2932 H E-Mail: jastull@rockwellcollins.com	President Elect Open	Director of Finance Kirk Schroeder Rockwell Collins (319)295-9664 E-Mail: kaschroe@rockwellcollins.com
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Special thanks to Cedar Valley Company Coordinators, our behind-the-scenes recruiters of new members, PDM attendees, and Certification students:

James Milden CPIM	Apache Hose & Belting Inc.	Debra Pingel CPIM	Cargill Inc.
Darla Prabel	Cedar River Paper Company	Todd Peterson	Chesapeake Display
Larry Fenner	Cryovac	Chris Hanzelk CPIM	Square D
Patricia Schiel	Evergreen Packaging Equip.	Mark Morrison	Gazette Communications
Marilyn Kies	Genencor International Inc.	Nancy Dean	Hunters Specialties Inc.
Ken Nelson	Kirkwood Community College	Daniel Grobe CPIM	Kinze Manufacturing Inc.
Gregg Stark CPIM CIRM	McLeodUSA	Steve Rose CPIM	Midland Forge
Marty Novak CPIM	Oral B	Steve Schmitz CPIM	Penford Products Co.
Dave Capouch	PMX Industries Inc.	Kay Driscoll	Quaker Oats Company
Julie Stull	Rockwell Collins	Mary Smith	Siemens Trans Systems

Cedar Valley APICS, a nonprofit educational organization and the local chapter of APICS International, has been serving its members and the Cedar Rapids, Iowa City, and surrounding business community since 1972. Our mission is to develop, promote, and recognize the professional management of resources by individuals and enterprises.

Cedar Valley Views, the chapter's monthly newsletter, is available to members by postal mail or email. Interested nonmembers may request inclusion on our "Friends of CDVA" email distribution by contacting dacrowle@rockwellcollins.com. The newsletter may be forwarded to interested parties; articles may be reprinted with permission from Cedar Valley APICS, PO Box 10483, Cedar Rapids, IA 52410-0483.

We welcome your inquiries regarding articles, submissions, advertising, address changes, etc. The deadline for each monthly issue is the 15th of the preceding month. Please contact the editor, Dave Crowley at (319)295-8164 or dacrowle@rockwellcollins.com. for more information.

More CPIM Certifications for CDVA!

Congratulations go to Freida Aldrich, Mike Sawyer, Teri Kenward, Matt Macnider and Deb Freeman, all of Rockwell Collins, for their incredible achievement of obtaining CPIM certification.

Please join us in recognizing them at this month's PDM.

Build a Solid Foundation with Fundamentals

Know someone new to the resource management field that could benefit from greater knowledge of materials and operations management? Help a colleague build a solid foundation with the APICS Fundamentals of Materials and Operations Management (Fundamentals) program.

Fundamentals program offers a four-course curriculum, covering inventory control, planning, manufacturing control, and operations management. Participants benefit from a detailed introduction to basic concepts, techniques, and terminology of resource management. Plus, for professionals aspiring to APICS certification, Fundamentals establishes a solid entry-level base of knowledge upon which to build.

The Fundamentals program is a practical and detailed coverage of inventory control, planning, manufacturing control, and operations management. Complete course outlines with specific learning objectives for each session are provided as well as performance checks and exams to measure participants' progress, instructive case studies, supplementary references, and participant workbooks, comprehensive instructor kits including instructor guides, transparency masters, and PowerPoint presentations.

With Fundamentals, you will quickly discover how easy it is to educate your organization on key techniques and principles of the resource management industry. Simply identify a trainer with your organization, order your instructor kits and participant workbooks, and schedule the training sessions. It couldn't be easier!

For more information on the Fundamentals of Materials and Operations Management, visit <http://www.apics.org/Education/> or contact APICS Customer Support at (800) 444-APICS (2742) or (703) 354-8851 or service@apicshq.org and request the Fundamentals Program Overview (stock # 04091). Please reference campaign code OJBO2E

Don't Miss This Opportunity!

What: The Fall Joint APICS - CSCMS Seminar, "SUPPLY CHAIN SUCCESS through Sales & Operations Planning and Sales Forecasting"

Who: Tom Wallace and Robert Stahl, CPIM

When: Wednesday, November 20, 2002, 8:30 a.m. - 5:00 p.m.

Where: Sheraton Inn - Westport Lakeside Chalet, St. Louis, Missouri

Registration Deadline: November 15, 2002.

Why attend: Does your organization have difficulty establishing a valid game plan for sales, production, and inventory levels? Does your organization suffer from poor customer service, inefficient production, and/or high inventories? Sales & Operations Planning (S&OP) and Sales Forecasting can make it much easier for your organization to avoid these kinds of problems.

To learn more - plan to attend the all-day seminar presented by two internationally recognized, leading S&OP, and Sales Forecasting experts -Tom Wallace and Robert Stahl. The registration fee includes the recently (2002) published Tom Wallace and Robert Stahl book, *Sales Forecasting – A New Approach* and the 1999-published *Sales & Operations Planning, The How-To Handbook* by Tom Wallace.

Cost for this seminar is \$275 for APICS members and \$295 for non-members.

If you are a member of the Consortium for Supply Chain Management Studies, please register through Claudette Jenkins at 314-977-3177 or jenkinc@slu.edu.

November PDM Details

Topic: 5S-Another Lean Tool for the Kit.

Presenter: Sue Gorsh, Lean Master Certification, Rockwell Collins

When: November 12, 2002

5:30 PM	Networking
6:30	Chapter Business
6:45	Dinner
7:30	Program

Where: Longbranch Hotel & Restaurant
 90 Twixt Town Rd NE, Cedar Rapids, IA

PLEASE REMEMBER!

Reservations are due by Friday, November 8. Cost is \$20.00

(No-shows are billed.)

Contact your APICS Company Coordinator:

Or contact Cedar Valley APICS Program Team Member Lori Miller,
 Phone (319)365-0471 X 284,

E-Mail: lori.miller@apachehb.com

FAX (319)365-7127

Name: _____ CO.: _____

Name: _____ Co.: _____

Sue Gorsh Bio

Sue is a 15-year veteran in Rockwell Collins Production and Inventory Control. A certified Master of Lean Electronics at Rockwell Collins, she has traveled to international and domestic service centers and bases the past three years to help integrate Lean thinking into business processes. Utilizing Basic Lean Tools to identify waste in service processes, she has helped the bases and centers eliminate wasteful, lengthy turn-around-times and unnecessary inventory levels. The Lean effort continually focused on improving responsiveness to customer needs. Sue has taught the use of Basic Lean Tools to all levels of base and center management, including such tools as Value Stream Mapping, Radical Process Improvement workshops, Bursts and Workplace 5S. She has trained many CAS employees in Lean principles. She currently works as an Inventory Planner in CAS Material Operations.

5S is a Rockwell Collins Basic Lean Tool designed to help standardize and document processes. It utilizes cleaning up the work area but real focus is on standard work to eliminate mistakes and improve performance, all with the customer in mind. Sue will show how 5S benefits the user and will provide examples of success in both service and office environments.

Region V News

Below are some of the other websites you can go to for more APICS information. These are available on the Region V website.

APICS Headquarter: <http://www.apics.org>

Region 1 (ME, VT, NH, MA, CT, RI): <http://www.apicsregion1.org/>

Region 2 (NY, N-NJ): <http://www.apics-two.org/>

Region 3 (W-PA, WV, OH): <http://www.apics3.org/>

Region 4 (GA, FL, AL, MS, E-LA, PR): <http://www.apicsregion4.org/>

Region 5 (ND, SD, MN, NE, KS, IA, MO): <http://www.apics5.org/>

Region 6 (TX, W-LA, NM, CO, AR, OK, MX): <http://www.apics6.org/>

Region 7 (AZ, S-CA, MX, S-NV): <http://www.apics7.org/>

Region 8 (Canada): <http://www.apics8.org/>

Region 9 (E-PA, DE, MD, D.C., S-NJ): <http://www.apics9.org/>

Region 10 (WA, N-CA, OR, ID, N-NV, MT, WY, UT HI, AK):

<http://www.apicsregion10.org/>

Region 11 (VA, NC, SC): <http://www.apicsregionxi.org/>

Region 12 (KY, TN): <http://www.apicsregionxii.org/>

Region 13 (IL, IN): <http://www.apics13.org/>

Region 14 (MI, WI): <http://www.apics14.org/>

If you have any questions, go to the Region V website at <http://www.apics5.org/> or contact Jerry Lowry, Director of Administration for CDVA and Region V Director of Chapter Management at (319)295-1022.

Help For Our “Downsized” APICS Members

“Seeking Employment” advertisement in our Cedar Valley Views newsletter—Quarter-page ad FREE to unemployed Cedar Valley APICS members. Copy due 15th of the month. Contact Dave Crowley.

APICS Career Center—All candidates may search jobs, but only APICS members receive the added benefits of posting resumes and receiving email alerts when new positions are listed. Visit the APICS Career Center at www.apics.org, phone (800)444-2742, or email jobs@apics.org.

Benefits Extension for Unemployed Members Program—a six-month extension of membership benefits without cost. Contact Julie Stull for more info and an application.

BASICS of SUPPLY CHAIN MANAGEMENT TO BE OFFERED ON ICN NETWORK

The Cedar Valley Chapter will be offering Execution and Control of Operations (ECO) and the introductory CPIM course, Basics of Supply Chain Management (BSCM), starting in January 2003. Industry newcomers and those seeking to advance into management roles would benefit from either course.

BSCM is a 30 hour, 10 week course designed to give students an overview of business-wide concepts for satisfying customer expectations, how to determine and manage customer demand, how to manage the transformation processes used in satisfying customer demand, and how to manage the supporting supply chain activities. The instructor will be Dan Pollock, CPIM, from PMX Industries. BSCM will be telecast through Kirkwood's ICN Network and thus will be available at Kirkwood's remote locations. *Students do not need to drive to Kirkwood's Main Campus to take the course.*

Execution and Control of Operations (ECO) is an advanced CPIM course that explains the techniques for scheduling and controlling production processes, control of inventories, the execution of quality initiatives and continuous improvement activities.

ECO is a 30-hour, 10-week course designed to give students an in-depth focus on the areas of sequencing of work, executing and implementing plans, and establishing feedback controls to monitor performance. The instructor will be Jim Mildren, CIRM, CPIM, from Apache Hose and Belting.

If you are thinking about being APICS certified, if you need points for certification maintenance (30 points), or if you would like to increase your skills and knowledge, let ECO be a part of your skill-set enhancement plan.

Registration for either course will be available through Kirkwood's Continuing Education Program, starting in December 2002(319)-398-1022. Cost of each course is \$425, which includes the student workbook and a testing coupon for the certification exam

INVENTORY MANAGEMENT SEMINAR TO BE OFFERED IN THE SPRING

At the October BOD meeting, the chapter officers approved the Education Committee's proposal to hold a seminar on Inventory Management in conjunction with Kirkwood Community College in the Spring of 2003.

The seminar will be an eight-hour, weekday offering aimed at people in the fields of operations and supply chain management or people working in positions that interface with these fields who need to learn and understand the basic tenets of inventory management. The course will cover basic techniques and principles of inventory management in manufacturing, distribution, and retail environments. Specific topics will include:

- *Inventory functions*
- *Lot-sizing*
- *Perpetual inventory systems*
- *Periodic Inventory Systems*
- *Forecasting*
- *Warehouse Management and Record Accuracy*
- *Aggregate Inventory Management*
- *Lean Inventory Management*

Watch the newsletter for details!

Julie's Jabber

Hi everyone!

Doesn't it seem like we have more exciting things going on in our Chapter everyday, every week and every month? It seems to me that the fall is buzzing by with all that we have going on. Kirk Schroeder, Steve Larson and I have just recently returned from the Fall Conference in Nashville and I can tell you it was well worth the effort to go. I agree with Kirk when he said that the speakers were excellent and the variety of the topics and how they made them apply to production control was unique and refreshing. If you can somehow manage to attend one of the Conferences, I highly recommend you do so. Not only are the events informative and interesting, it is always wonderful to meet new people and see old friends. Not to mention the terrific hospitality we enjoy when we attend these dynamic events.

Before I go on, I want to take time to congratulate our new CPIM Certified members. It is always exciting to recognize this achievement and I want to take a moment to salute Freida, Mike, Teri and Matt for their accomplishment.

We also have an exciting agenda planned for this month's PDM with a speaker who is well versed in her subject. I know Sue from working with her at Rockwell and I can tell you she has the experience to talk about 5S and what it can mean to your company and indeed your way of life. Sue brings that experience to us and I think you will find she will present you much to think about.

I have asked Dave to include events that are going on outside of our Chapter so you know a little about what is going on outside of our own APICs world. I hope you enjoy taking a look at these things. While I am on that subject, please feel free to feedback any of your thoughts on how the newsletter looks or what you think of the content. We are always looking for new ideas and encourage anyone to let us know if there is something you would like to include.

I look forward to seeing all of you soon and hope you are enjoying our Lean Journey!
Until the next time,
Julie Stull, President

The Chinese use two brush strokes to write the word 'crisis.' One brush stroke stands for danger; the other for opportunity.

In a crisis, be aware of the danger - but recognize the opportunity.

Richard M. Nixon (1913 - 1994)

If you have ideas, stories or information you would like included in the newsletter, feel free to contact Dave Crowley at (319)295-8164 or (319)338-7891 by phone or at dacrowle@rockwellcollins.com.

Cedar Valley APICS
PO Box 10483
Cedar Rapids, IA 52410-0483

Address Correction Requested

Visit your website:
www.cedarvalleyapics.org



November, 2002

Build Your Business—Build Your Team—Build Your Career

Open immediately for the latest info from your Cedar Valley APICS Chapter:

- Pg. 3 More recognition for our Chapter's members!*
- Pg. 4 Lean Series continues, learn what a 5S is!*
- Pg. 5 Class, class, class, this Chapter has it!*
- Pg. 7 Julie's Jabber gives us words from the President.*

Fastest Way to Join APICS? www.apics.org – click on “Join on-line today.”

Forward requests for address changes, newsletter submissions, advertising rates, or other information about the Cedar Valley Visions newsletter to Dave Crowley c/o Cedar Valley APICS, PO Box 10483, Cedar Rapids, IA 52410-0483, email dacrowle@rockwellcollins.com, or call 319.377.8038 H.