



Celebrating 30 Years in the Cedar Valley!

APICS

MARCH
2003

**Build Your Business—
Build Your Team—
Build Your Career**

APICS and our Cedar Valley Chapter offer almost unlimited opportunities to improve your career, your work team, and your enterprise.

**Maximize your
Membership ROI—
Be an active member!**

Inventory Management is more important than ever in this tight budgeted economy. Inside is an opportunity for you to learn more.

Save, Save, Save!
Want to help save the Chapter paper and postage? Send an e-mail to Dave to get your newsletter sent via e-mail at:
dacrowle@rockwellcollins.com

**Coming in April:
Harry Gregory will
give us a Lean
Perspective from the
Service side of the
business at next
month's PDM**

Visit **Your Website:**
www.cedarvalleyapics.org

Going to the Core!

No, not the upcoming movie about going to the center of the earth! Kent Statler is going to take us through the Core Process Optimization, another Lean weapon for your arsenal.

Page 3.

Get Hooked up to the Newsletter!

We are on the last push to get everyone receiving the newsletter electronically. See what you need to do to not get left behind.

Pages 4.

You Were Looking for a Job When You Found This One!

Maybe you're not looking but here is an excellent opportunity for you or someone you know. **See Page 4.**

How Are You Managing Your Stuff?

If you can't answer this question, make sure you look at this incredible educational opportunity to learn how. **Page 5.**

PDM Evaluations!

Your PDM evaluations are available. See how you think we are doing in this Year of Lean on **Page 6.**

Presidential Address!

Julie gives us the low down!
Page 7.

Cedar Valley APICS Board of Directors 2002-03:

Contact any board member for information on service and leadership opportunities beginning in 2002.

President Julie Stull Rockwell Collins (319)295-6191 W, (319)390-2932 H E-Mail: jastull@rockwellcollins.com	President Elect Open	Director of Finance Kirk Schroeder Rockwell Collins (319)295-9664 E-Mail: kaschroe@rockwellcollins.com
Director of Administration Jerry Lowry Rockwell Collins (319)295-1022 E-Mail: gllowry@rockwellcollins.com	Director of Communications Dave Crowley Rockwell Collins (319)295-8164 W, (319)338-7891 H (319)594-6344 C E-Mail: dacrowle@rockwellcollins.com	Director of Marketing and Past President Gregg Stark CPIM CIRM McLeod USA (319)790-6093 W, (319)377-8038 H E-Mail: gstark@mcleodusa.com
Director of Education Jim Milden Apache Hose & Belting, Inc. (319)365-0471 X293 W (319)365-7127 H E-Mail: jim.milden@apachehb.com	Director of Programs Tim Soukup Rockwell Collins (319)295-9574 E-Mail: trsoukup@rockwellcollins.com	Director of Membership Pat Schiel Evergreen Packing (319)299-3502 pat.schiel@ipaper.com
Chapter Historian Steve Rose CPIM Midland Forge (319)362-1111 W, (319)455-2264 H E-Mail: steve.rose@cmworks.com	Member-At-Large Lori Miller Apache Hose & Belting, Inc. (319)365-0471 W, (319)472-5712 H E-Mail: lori.miller@apachehb.com	Member-At-Large Kay Pelusi Rockwell Collins (319)295-4361 E-Mail: kmpelusi@rockwellcollins.com

Special thanks to Cedar Valley Company Coordinators, our behind-the-scenes recruiters of new members, PDM attendees, and Certification students:

James Milden CPIM Darla Prabel Larry Fenner Patricia Schiel Marilyn Kies Ken Nelson Gregg Stark CPIM CIRM Marty Novak CPIM Dave Capouch Julie Stull	Apache Hose & Belting Inc. Cedar River Paper Company Cryovac Evergreen Packaging Equip. Genencor International Inc. Kirkwood Community College McLeodUSA Oral B PMX Industries Inc. Rockwell Collins	Debra Pingel CPIM Todd Peterson Chris Hanzelk CPIM Mark Morrison Nancy Dean Daniel Grobe CPIM Steve Rose CPIM Steve Schmitz CPIM Kay Driscoll Mary Smith	Cargill Inc. Chesapeake Display Square D Gazette Communications Hunters Specialties Inc. Kinze Manufacturing Inc. Midland Forge Penford Products Co. Quaker Oats Company Siemens Trans Systems
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Cedar Valley APICS, a nonprofit educational organization and the local chapter of APICS International, has been serving its members and the Cedar Rapids, Iowa City, and surrounding business community since 1972. Our mission is to develop, promote, and recognize the professional management of resources by individuals and enterprises.

Cedar Valley Views, the chapter's monthly newsletter, is available to members by postal mail or email. Interested nonmembers may request inclusion on our "Friends of CDVA" email distribution by contacting dacrowle@rockwellcollins.com. The newsletter may be forwarded to interested parties; articles may be reprinted with permission from Cedar Valley APICS, PO Box 10483, Cedar Rapids, IA 52410-0483.

We welcome your inquiries regarding articles, submissions, advertising, address changes, etc. The deadline for each monthly issue is the 15th of the preceding month. Please contact the editor, Dave Crowley at (319)295-8164 or dacrowle@rockwellcollins.com. for more information.

March PDM Details

Topic: **Core Process Optimization**

Presenter: Kent Statler, Rockwell Collins

When: March 11, 2003

5:30 PM	Networking
6:30	Chapter Business
6:45	Dinner
7:30	Program

Where: Longbranch Hotel & Restaurant
 90 Twixt Town Rd NE, Cedar Rapids, IA

PLEASE REMEMBER!

Reservations are due by Friday, March 7, 2003. \$20.00 (No-shows are billed.)

Contact your APICS Company Coordinator:

Or contact Cedar Valley APICS Program Team Member Lori Miller,

Phone (319)365-0471 X 284,

E-Mail: lori.miller@apachehb.com

FAX (319)365.7127

Name: _____ Co.: _____

Name: _____ Co.: _____

Kent L. Statler, Senior Vice President, Operations, Rockwell Collins

Kent L. Statler is Senior Vice President of Operations for Rockwell Collins and a corporate officer of Rockwell Collins. Statler is responsible for overall management of

Continued on next page 4

Rockwell Collins' global production and material operations, including manufacturing, material, quality, and facilities and manufacturing activities. He was named to the position in January 2003.

Previously, Statler served as vice president of Manufacturing Operations, a position he was appointed to in January 2002. Prior to that he was vice president of Lean Electronics, a position he was appointed to in January 2001. Statler has also served as vice president of

Maintenance Operations for Collins Aviation Services, a position he was appointed to in May 1998. Under his leadership, Maintenance Operations was recognized as a company Lean Electronics leader. Statler joined Rockwell Collins in 1987 and has held positions of increasing responsibility, including director of Coralville Manufacturing Operations.

A native of Waverly, Iowa, Statler earned his bachelor's degree in Manufacturing Management and Economics from the University of Northern Iowa. He earned his master of business administration degree from the University of Iowa.

Statler is a member of the Lean Aerospace Initiative Executive Committee and is a youth advisor at the Hillside Wesleyan Church.

Please help us welcome Kent at this month's PDM!

The Newsletter is Going Totally Electronic!

Dudes and dudettes! We are moving toward a totally paperless system. We want to deliver the newsletter only via the airwaves to cut down costs and deliver faster. We need your help. If you are currently receiving this newsletter by "snail mail" we need you to submit an e-mail account so you can receive it electronically. The Chapter goal is to get this accomplished by the summer so next year we are totally electronic.

Please let Dave Crowley know what e-mail address you want to receive the newsletter and we will put you on the distribution. Dave's e-mail address is dacrowle@rockwellcollins.com or you can call him at (319)295-8164.

(Dave is going to be on military training from 3/7/03 to 3/23/03 so please leave a message)

Local Job Opportunity!

I am with DHR International, the nations 5th largest retained executive search firm. We are currently conducting a search for a client in Iowa that is seeking a VP Supply Chain. A position brief follows. If anyone comes to mind as a potential candidate, we would enjoy hearing from you.

Denise Moore, DHR International. (608)644-9907

dmoore@dhrintl.net or www.dhrintl.net

POSITION TITLE: Vice President, Supply Chain Management Organizational Excellence

REPORTING TO: Executive Vice President

LOCATION: Cedar Falls, Iowa

THE COMPANY: *Viking Pump*

Viking Pump, a wholly owned business of IDEX Corporation, is a manufacturer of positive displacement rotary gear lobe and metering pumps and related electronic controls. With sales of approximately \$100 million, Viking is the world's largest internal gear pump producer, with an estimated 40% share of the U.S. rotary gear pump market.

The website for Viking Pump can be found at www.vikingpump.com, and for IDEX Corporation, at www.idexcorp.com.

SCOPE AND RESPONSIBILITIES:

Reporting to the Executive Vice President, the Vice President of Supply Chain Management and Organizational Excellence will be responsible for providing direction and leadership to the Production Control, Inventory Control, Purchasing and Product Distribution Departments. This position will also lead and direct organizational excellence initiatives including global sourcing, Six Sigma, and inventory management for all Viking and its subsidiary locations.

EXPERIENCE REQUIRED:

At least 10-15 years of supply chain related experience, in discrete manufacturing, preferably with engineered products. Must be able to demonstrate success in being an effective manager and leader in the traditional materials areas of purchasing, distribution, production and inventory control. Experience in implementing business systems, and particularly J.D. Edwards, would be helpful. Must have foreign sourcing experience and should have a good understanding and exposure to the principles of Kanban and Lean Manufacturing. Experience in working in a Six Sigma environment is expected, and a black belt certification is preferred.

EDUCATION:

An undergraduate degree, preferably in business or a technical field, is required and an MBA or related advanced degree would be helpful. Preference will also be given to candidates who are APICS certified, or who have earned other applicable certifications.

HOW'S YOUR INVENTORY?

Too much? Too little? Not the right items? Not in the right state (geographically; or raw material vs. WIP vs. finished goods)? Not accurate? Not flexible enough? Running out of shelf life?

Inventory can be a wonderful tool, when its use matches the ever-changing business environment. But frequently, we don't understand enough about the dynamics of inventory to maximize its benefit and minimize its risk. Or not enough members of the management team

understand the strategic value of inventory. Here's an opportunity to help your managers, supervisors, planners, teams, and yourself, learn more about inventory terminology, functions, systems, and accuracy.

Cedar Valley APICS will be hosting an Inventory Management Workshop March 28 8:00 AM to 5:00 PM to help you resolve these and other supply chain problems. It will be held at the Kirkwood Training and Outreach Services Center. **You can register by phone with Gayle Kennedy at (319)398-5623 for section #221447 or by mail at:**

**Kirkwood Training Services
3375 Armar Drive
Marion, IA 52302**

Enrollment is limited and the deadline is March 21, so register now, and join us on March 28!

Another opportunity, from Cedar Valley APICS, to help you
Build Your Business--Build Your Team--Build Your Career

CEDAR VALLEY APICS PROFESSIONAL DEVELOPMENT EVALUATIONS
SUMMARY 2001 - 2002

AVERAGE RATINGS	SEPT	OCT	NOV	JAN	FEB	AVERAGE
SPEAKER TOPIC OR TOUR CONTENT	no data	4.4	4.09	3.8	3.9	4.05
SPEAKER PRESENTATION	no data	4.2	4.04	3.9	4.0	4.04
LOCATION AND FACILITIES	no data	4.2	4.09	3.7	4.5	4.12
QUALITY AND PRESENTATION OF FOOD	no data	4.5	4.3	4.5	4.5	4.45
CUR OVERALL AVERAGE	no data	4.33	4.13	3.98	4.23	4.16
LAST YR. OVERALL AVERAGE	no data	no data	no data	no data	no data	4.33
CUR OVERALL AVERAGE GOAL	4	4	4	4	4	
CURRENT ATTENDANCE	40	38	35	51	39	40.60
LAST YEAR ATTENDANCE	24	53	30	32	40	38.71
CURRENT ATTENDANCE GOAL	40	40	40	40	40	40.00

Julie's Jabber!

Where has the year gone?

It seems like it was yesterday when we assembled the Board to get organized for the year and now we are winding it down and looking forward to the Spring and Summer.

I would like to extend my heart-felt thanks to Tim Soukup and Kay Pelusi for their hard work on this year's program and congratulate them on their ability to get great speakers and even scramble when they had to!

I want to point out some exciting upcoming events that I think everyone in the Chapter should find interesting. First, CDVA is hosting the Inventory Management Workshop March 28 at the KTOS Center. It's a great education and counts for points for CPIM certified members.

This month's speaker should give us a unique perspective on Lean. Kent Statler has a strong background in the Lean Organization at Rockwell and I encourage as many of you as possible to attend.

I would also like to remind everyone to look forward to the April PDM. Not only do we have another terrific speaker in Harry Gregory but we will be celebrating a terrific year as Recognition Night for the Chapter. It won't be your usual PDM let me tell you!

Lastly, I want to make sure I thanks everyone in the Chapter and especially my Board for all the hard work that is done. No one gets paid and things are always done in a professional and top-notch fashion.

Until next time.

Julie Stull

Chapter President

Help For Our "Downsized" APICS Members

"Seeking Employment" advertisement in our Cedar Valley Views newsletter—Quarter-page ad FREE to unemployed Cedar Valley APICS members. Copy due 15th of the month. Contact Dave Crowley.

APICS Career Center—All candidates may search jobs, but only APICS members receive the added benefits of posting resumes and receiving email alerts when new positions are listed. Visit the APICS Career Center at www.apics.org, phone (800)444-2742, or email jobs@apicshq.org.

Benefits Extension for Unemployed Members Program—a six-month extension of membership benefits without cost. Contact Julie Stull for more info and an application.

If you have ideas, stories or information you would like included in the newsletter, feel free to contact Dave Crowley at (319)295-8164 or (319)338-7891 by phone or at dacrowle@rockwellcollins.com.

Cedar Valley APICS
PO Box 10483
Cedar Rapids, IA 52410-0483

Address Correction Requested

Visit your website:
www.cedarvalleyapics.org



March, 2003

Build Your Business—Build Your Team—Build Your Career

Open immediately for the latest info from your Cedar Valley APICS Chapter:

Pg. 3 Kent Statler will take us to the Core

Pg. 4 Get online with the newsletter!

Pg. 5 Here's a way to manage your stuff!

Pg. 7 Julie's Jabber is back!

Fastest Way to Join APICS? www.apics.org – click on “Join on-line today.”

Forward requests for address changes, newsletter submissions, advertising rates, or other information about the Cedar Valley Visions newsletter to Dave Crowley c/o Cedar Valley APICS, PO Box 10483, Cedar Rapids, IA 52410-0483, email dacrowle@rockwellcollins.com,