



*Celebrating 30 Years in the Cedar Valley!*

## APICS

October  
2003

**Build Your Business—  
Build Your Team—  
Build Your Career**

APICS and our Cedar Valley Chapter offer almost unlimited opportunities to improve your career, your work team, and your enterprise.

**Maximize your  
Membership ROI—  
Be an active member!**

**CPIM & CIRM  
Certification Programs**  
are a great way to develop and motivate your resource management individuals or teams. Visit the Cedar Valley APICS website for more info on the programs and a schedule of local review courses and exams for 2003-04

### **Newsletter Distribution**

Want to be added to our Newsletter distribution? Just title an Email "CDVA Newsletter" & send it from your Email address to: rick.held@mchsi.com

**Visit Your Website:**  
[www.cedarvalleyapics.org](http://www.cedarvalleyapics.org)

### **Register for our Oct 14<sup>th</sup> PDM:**

Plant Tour – Maytag Appliances, Amana Refrigeration  
The Maytag Corporation includes some of the most recognizable home appliance brand names—Maytag, Amana, Jenn-Air, Magic Chef, and Hoover—with technology exemplified in such products as Neptune washers and Radarange microwaves. Tour will focus on the Bottom Freezer lines which produce units for Amana, Kenmore, and Jenn Air at the Amana plant  
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### **Julie's Jabber**

A message from our Chapter President.  
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### **Cedar Valley Strikes Gold--Again!**

The Cedar Valley APICS Chapter has received the prestigious Passport Program Gold Award for program year 2002-03.  
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### **2003-04 Annual PDM Schedule**

Detailed descriptions of the 2003 -04 professional development meetings.  
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### **APICS CPIM Review Course Schedule: 2004-2005**

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### **Job Opportunities**

Check out some job opportunities recently submitted to the chapter.  
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### **We're Cedar Valley APICS**

We're the local chapter of APICS—The American Production and Inventory Control Society, an international organization with 70,000 members in 20,000 companies worldwide. Locally, we're the Cedar Valley APICS Chapter—120 members from 40 companies in Cedar Rapids, Iowa City and the surrounding area. We're a non-profit volunteer organization, dedicated to providing leading edge learning opportunities, professional certification, networking, and access to the education resources of APICS International.

# Cedar Valley APICS

Cedar Valley Chapter  
Board of Directors 2003-2004

Contact any board member for information on service and leadership opportunities beginning in 2003.

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<b>Director of Communications</b> Rick Held CPIM Maytag Appliances - Amana Refrigeration Products (319) 622-2561 W, (319) 377-9606 H E-Mail: <a href="mailto:rick.held@mchsi.com">rick.held@mchsi.com</a>	<b>Director of Marketing</b> Open	<b>Director of Student Activities</b> Open
<b>Director of Website</b> Kai Stark Frontier Natural Products Phone: 319-227-7996 E-Mail: <a href="mailto:kai.stark@frontiercoop.com">kai.stark@frontiercoop.com</a>	<b>Director-At-Large</b> Kay Pelusi Rockwell Collins (319)295-4361 E-Mail: <a href="mailto:kmpelusi@rockwellcollins.com">kmpelusi@rockwellcollins.com</a>	<b>Director-At-Large</b> Tim Soukup Rockwell Collins (319)295-9574 E-Mail: <a href="mailto:trsoukup@rockwellcollins.com">trsoukup@rockwellcollins.com</a>

**Cedar Valley APICS**, a nonprofit educational organization and the local chapter of APICS International, has been serving its members and the Cedar Rapids, Iowa City, and surrounding business community since 1972. Our mission is to develop, promote, and recognize the professional management of resources by individuals and enterprises.

**Cedar Valley Views**, the chapter's monthly newsletter, is available to members by email. Interested nonmembers may request inclusion on our "Friends of CDVA" email distribution by contacting [rick.held@mchsi.com](mailto:rick.held@mchsi.com). The newsletter may be forwarded to interested parties; articles may be reprinted with permission from Cedar Valley APICS.

**We welcome your inquiries** regarding articles, submissions, advertising, address changes, etc. The deadline for each monthly issue is the 15<sup>th</sup> of the preceding month. Please contact the editor, Rick Held at (319) 622-2561 or [rick.held@mchsi.com](mailto:rick.held@mchsi.com) for more information.

**Special thanks to Cedar Valley Company Coordinators, our behind-the-scenes recruiters of new members, PDM attendees, and Certification students:**

<b>Jim Mildren</b> CPIM CIRM	Apache Hose & Belting Inc.	<b>Debra Pingel</b> CPIM	Cargill Inc.
<b>Darla Prabel</b>	Cedar River Paper Company	<b>Todd Peterson</b>	Chesapeake Display
<b>Larry Fenner</b>	Cryovac	<b>Chris Hanzelk</b> CPIM	Square D
<b>Patricia Schiel</b>	Evergreen Packaging Equip.	<b>Mark Morrison</b>	Gazette Communications
<b>Marilyn Kies</b>	Genencor International Inc.	<b>Nancy Dean</b>	Hunters Specialties Inc.
<b>Ken Nelson</b>	Kirkwood Community College	<b>Daniel Grobe</b> CPIM	Kinze Manufacturing Inc.
<b>Gregg Stark</b> CPIM CIRM	McLeodUSA	<b>Steve Rose</b> CPIM	Midland Forge
<b>Marty Novak</b> CPIM	Oral B	<b>Steve Schmitz</b> CPIM	Penford Products Co.
<b>Dave Capouch</b>	PMX Industries Inc.	<b>Kay Driscoll</b>	Quaker Oats Company
<b>Julie Stull</b>	Rockwell Collins	<b>Mary Smith</b>	Siemens Trans Systems
<b>Rick Held</b> CPIM	Maytag Appliances - Amana		

**October Meeting by Cedar Valley APICS**

**Plant Tour – Maytag Appliances, Amana Refrigeration Products  
Amana, IA**

**Presenters:** Dan Bruns, Manager of Planning and Scheduling  
 Dave Cavin, Director of Procurement



**When:** Tuesday, October 14, 2003  
 5:30 – 6:30 PM      Tour  
 6:45 PM              Dinner at Brick Haus Restaurant

Amana was founded in 1934, in Amana, Iowa, when a young entrepreneur named George Foerstner accepted a challenge from a local businessman to build a reliable beverage cooler. Foerstner drew from the community’s supply of highly-skilled craftsmen and expert cabinet makers and their meticulous and time-consuming workmanship on each unit became the hallmark of the Amana brand.

Today, Amana is one of the Maytag family of brands and offers a complete line of major appliances including refrigerators, freezers, dishwashers, wall ovens, ranges, cooktops, Radarange® microwave ovens, washers and dryers and dehumidifiers. They continue to build on their heritage of quality craftsmanship in their manufacturing plant in Amana, Iowa. And their research and development leads the industry in creating appliances that work hard and look good doing it.

Our tour will focus on one of Amana’s “Bottom Freezer Refrigerator” production lines.

**Safety is first priority at Maytag.** Safety glasses (with side shields) are required. If you have prescription safety glasses with side shields, feel free to bring them. Otherwise, some will be provided. High heels and open toe shoes are not allowed. Visitors must be aware of forklifts at all times.

Cameras are not allowed during the tour.

**Reservations are due by Friday, October 10<sup>th</sup>; Cost is \$16.88 for dinner at the Brick Haus payable at the restaurant. No cost for the tour.**

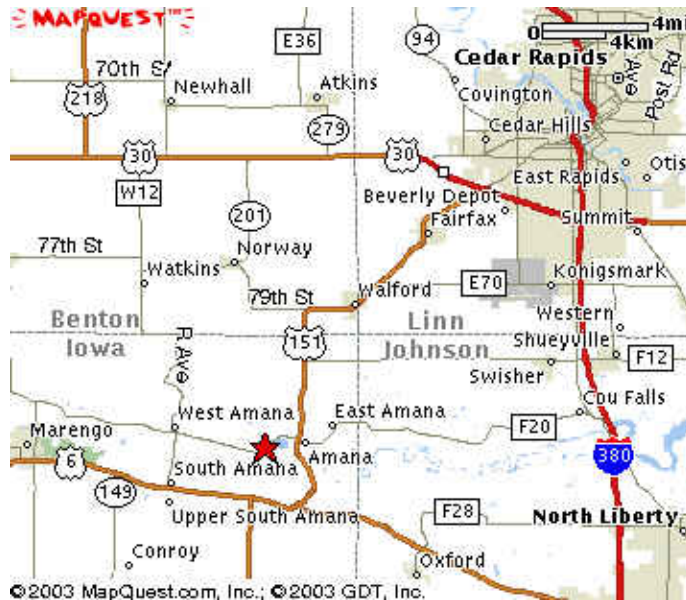
Contact Cedar Valley APICS Director of Programs Kavi Parupally,  
 Phone (319) 295-6280, E-Mail [kkparup9@rockwellcollins.com](mailto:kkparup9@rockwellcollins.com), or FAX (319) 295-7400  
 Please check if you are attending the tour, the dinner or both.

Name: \_\_\_\_\_ Co.: \_\_\_\_\_ Tour \_\_\_/ Dinner \_\_\_/ Both \_\_\_

Name: \_\_\_\_\_ Co.: \_\_\_\_\_ Tour \_\_\_/ Dinner \_\_\_/ Both \_\_\_

Name: \_\_\_\_\_ Co.: \_\_\_\_\_ Tour \_\_\_/ Dinner \_\_\_/ Both \_\_\_

## Directions to Amana



**From Cedar Rapids** – Take Highway 151 south 13.8 mi (thru Fairfax and Walford) to Main Amana.

Take a right at the 4 way stop. (Highway 220)

Follow highway 220 west for 1.5 mi  
Maytag plant will be on the left hand side.  
Take left at 2<sup>nd</sup> entrance (first entrance is for trucks)

## Transportation to Amana / Carpooling

CDVA will not be providing transportation to Amana. However, if you are in need of a ride or able to provide a ride to another member, please contact Cedar Valley APICS Director of Programs Kavi Parupally or President Julie Stull

## September Kickoff Meeting

Ione Dykstra provided an entertaining and motivating presentation based on the highly acclaimed video and book documenting the philosophy of the Pike Fish Company in Seattle, Washington, where they believe that, “Work that is made fun gets done.”



The kickoff meeting drew 17 attendees. “First-timers” included Ron Kirkpatrick, Gearbox Toys and Nicolle Johnson, Jeld-Wen Doors.

Also attending were Gordon Baker, Sherry Adams, Alliant Energy; Brenda King, General Mills; Theresa Heitman, GSTC Logistics; Rick Held, Maytag; Deb Pingel, Cargill; Jim Mildren, Apache Inc; Shawn Phillips, Jennifer Stanfield, Kurt Carr, Julie Stull, Kirk Schroeder, Kay Pelusi, Tim Soukup, Kavi Parupally, Rockwell Collins. (Earns 1 point toward CPIM Maintenance.)

## **Julie's Jabber**

Hello to all and welcome back to another great year of Professional Development Meetings and Plant tours. Your board has done a wonderful job organizing a schedule that is both exciting and fun. If you missed the first PDM, you missed a fantastic evening on "Fish". Every attendee received the book Fish and a Region 5 T-shirt complements of the speaker Ione Dykstra.

The first of three plants tours begins at Maytag in the Amana's followed by supper at the Brick Haus. This should be a great night. I really enjoy plant tours. Over my membership with APICS I have been able to tour some wonderful plants all over this country. Each tour has widened my view of manufacturing.

In closing I hope you all had a great summer, welcome back to great line up of events with the Cedar Valley Chapter of APICS (the hardest working chapter).

Jules



## **Cedar Valley Strikes Gold--Again!**

The Cedar Valley APICS Chapter has received the prestigious Passport Program Gold Award for program year 2002-03. The chapter received the Gold award for 2001-02 and Silver for 2000-01.

Passport is a national APICS program to evaluate and improve chapter management. The program encourages strong organizational management practices, including solid strategic planning, leadership continuity, program value, and membership recruitment/retention. Participation in the program is optional; approximately half of the chapters in Region 5 participated in 2002-03.

Participants submit detailed documentation regarding their organization's leadership, planning, finances, legal status, programs, communication, member services, and innovative practices. The submissions are reviewed and scored by regional panels of veteran APICS volunteers. In addition to awards at the bronze, silver, and gold levels, participants receive instructional feedback for additional improvement of chapter management. Chapters, which achieve the gold level for 5 consecutive years, receive the Passport Platinum award.

The Passport Gold award is a reflection of Cedar Valley's ongoing strategic planning, full spectrum of educational programs (CPIM Review Courses, Workshops, PDMs), complete use of communication media (newsletter, email, company coordinator, website, news releases), solid financial management, and the commitment of all the members of the board of directors

## **Professional Development Meetings 2003-04**

**October 14, 2003**

### **Plant Tour: Maytag Corporation**

Rick Held, Coordinator

The Maytag Corporation includes some of the most recognizable home appliance brand names—Maytag, Amana, Jenn-Air, Magic Chef, and Hoover—with technology exemplified in such products as Neptune washers and Radarange microwaves. Tour will focus on the Bottom Freezer lines which produce units for Amana, Kenmore, and Jenn Air at the Amana plant.

**November 11, 2003 – Joint Meeting with NAPM**

### **Barriers to Success in Implementing Lean Manufacturing—and What to Do About Them**

Ron Crabtree, CPIM, CIRM, RSC Consulting, Livonia, MI

Explore several common issues, which individually or in combination with other factors can effectively derail a successful implementation of the significant changes implied in moving to a team-based, empowered organization. Learn the effective countermeasures, which can be brought to bear in the enlightened organization.

**January 13, 2004**

### **Plant Tour: Oral-B Laboratories**

Marty Novak, Coordinator

Oral-B is the nation's leading selling toothbrush. From Dr. Hutson's introduction of the Oral-B toothbrush in 1950, to a production facility in Iowa City by 1960, to today's output of over 900,000 toothbrushes a day with state-of-the-art manufacturing and packaging, the company has remained focused on quality, customer service, and flexibility.

**February 10, 2004 – Leadership Recognition Night  
Motivation ???**

Gale Mote CPIM, Gale Mote Associates, Cedar Rapids, IA

A human dynamo, Gale Mote believes that “organizations are 90% a people business where the hard stuff is easy, the soft stuff is hard, and the soft stuff is more important!” It's currently in development, but the title & topic of Gale's new presentation will include all of the humor, energy, and practical value she has imparted to change management, empowerment, feedback, teams, and creative problems solving.

**March 9, 2004**

### **Plant Tour: Lear Corporation**

Cathy Bolton, Coordinator

Founded in 1917, Lear Corporation has become the world's largest automotive interior systems suppliers, an environment of constant change, innovation, and just-in-time delivery requirements. The company has received numerous automotive industry awards and recognition by Newsweek and Fortune magazines.

**April 7, 2004 – Chapter Annual Meeting  
E-business In Today's Supply Chain**

John P. Besong

**May 12, 2004 (tentative)**

### **Chapter Annual Golf Outing: Hillcrest Country Club, Mt. Vernon**

*Contact Kavi Parupally, Cedar Valley APICS Director of Programs, for more information.  
Phone (319) 295-6280, or email kparup9@rockwellcollins.com.*

## Register through Kirkwood Community College

By partnering with Kirkwood, we have simplified and streamlined the registration process. Follow the easy phone registration instructions in the latest issue of the Kirkwood Catalog, or phone 398-1022 or (800) 332-8833 for assistance. Payment options include company billing, credit card, or check.

Cost per course: \$450.00 (Includes instruction, textbook, exam content manual, sample test, and CPIM certification exam).



### APICS CPIM Review Course Schedule: 2004-2005

COURSE	REGISTRATION DEADLINE	LOCATION	START DATE	END DATE	EXAM DATE
Detailed Scheduling & Planning	Jan 2004	TBA	Jan 29	Apr 1	Apr 10
Basics of Supply Chain Mgmt	Apr 2004	TBA	Apr 8	Jun 10	Jun 12
Execution & Control of Ops	Aug 2004	TBA	Aug	Oct/Nov	Nov 2004
Strategic Mgmt of Resources	Jan 2005	TBA	Jan 2005	Apr 2005	Apr 2005

*Contact Jim Mildren, Cedar Valley APICS' Director of Education, for more information. Phone (319) 365-0471 Ext 293, or email jim.mildren@apachehb.com.*

## Job opportunities

**PRODUCTION /INVENTORY MANAGER:** Omaha client seeks a skilled manager to be part of the Plant Leadership team! Position focuses on production planning, scheduling and material planning in addition to inventory control and customer service/relations. Not a purchasing or materials management role, but an Operations focused role in large facility! Client would appreciate APICS involvement, ERP systems experience, coupled with management experience. EXCITING opportunity to use your planning and scheduling background to direct team of 20. Relocation assistance is available. Base Salary, benefits and incentives! Manufacturing experience essential! (Posted 18 Sep 2003) (SALARY RANGE is estimated high \$70's... or more\$\$\$\$)

**MANAGER-AUTOMATION SYSTEMS (EXCLUSIVE):** Omaha client seeks a highly skilled automation professional to manage technically astute team of mechanics. Some management experience is essential! Exciting opportunity to lead cutting edge automation efforts, directing staff of 25 on multiple shifts. Tool & Die background would be preferred, with a strong PLC understanding, and solid leadership skills. Unique opportunity to leading edge of AUTOMATION! Full benefits, incentives and strong compensation package. Relocation assistance is available! (Posted 18 Sep 2003)

**ENGINEERING MANAGER:** Area client seeks an Engineering manager to direct team that supports the manufacturing and fabrication facility producing agricultural, commercial lawn care and light duty construction equipment. Client seeks an experience manager, committed to uphold a strong quality orientation and attention to detail. They will also have excellent interpersonal and communication skills. Team is focused in the designing and preparation of parts and assemblies models. A Bachelor's degree in mechanical or agricultural engineering is required. Any experience in the design of related products for agriculture, lawn & garden, or light industrial ground engagement equipment would be appreciated. (Posted 17 Sep 2003)

**DESIGN ENGINEER:** Area client seeks a Design Engineering professional to be part of a growing team that supports the manufacturing and fabrication of agricultural, commercial lawn care and light duty construction equipment. Client seeks an experience design professional, committed to quality and a TEAM Player! Team is focused on the designing and preparation of parts and assemblies models. A Bachelor's degree in mechanical or agricultural engineering is required. Any experience in the design of related products for agriculture, lawn & garden, or light industrial ground engagement equipment would be appreciated. (Posted 17 Sep 2003)

Feel free to share this with people you know who may want to consider this opportunity, or others, which are described at our website [www.regencygroup.com](http://www.regencygroup.com). From that site, they can also provide us with additional details about themselves relating to this or other present and future Midwest search assignments by providing a personal profile accessible from the link at the bottom of the Candidate News and Information page.

You might also be interested in knowing that IDENTITIES of individuals are NEVER shared with anyone without their advance knowledge and consent, to allow candidates complete confidentiality in considering and being considered for career advancing opportunities.

As you can see, the demand for MANUFACTURING AND ENGINEERING professionals is growing, and many people simply want to keep abreast of industry opportunities, so feel free to share this information.

Thank you in advance for your kind assistance in this regard.

Dan J. Barrow, CPC  
The Regency Group, Ltd.  
(402) 334-7255  
[dbarrow@regencygroup.com](mailto:dbarrow@regencygroup.com)  
[www.regencygroup.com](http://www.regencygroup.com)

**VP of Supply Chain Management:** We are a search firm in Charleston, SC, and I'm contacting you as President of your local APICS chapter. One of our clients, an automotive parts manufacturer in the Midwest, is seeking a Following are the job specifications.

- B.S. in Business or other applicable discipline
- Global automotive experience
- Serious negotiation skills
- 5-10 years in a high volume, manufacturing environment required
- Strong MRP experience, inventory management and supervisory experience, significant vendor negotiation experience, experience with Lean Manufacturing, cell manufacturing, and Six Sigma implementation preferred

If you know of qualified industry colleagues who are in the market, would you be so kind as to forward this e-mail? I would also be indebted to you if you could post this in your chapter's newsletter. Interested candidates are invited to send their resumes in WORD format to [JoyceHarder\\_RSS@comcast.net](mailto:JoyceHarder_RSS@comcast.net).

Many thanks for any assistance that you can lend.

Best regards,

*Joyce C. Harder*

Recruiting Support Services, Inc. (RSS)  
843-884-5944 Fax: 843-884-4378

[JoyceHarder\\_RSS@comcast.net](mailto:JoyceHarder_RSS@comcast.net)

### **Help For Our “Downsized” APICS Members**

**“Seeking Employment” advertisement** in our Cedar Valley Views newsletter—Quarter-page ad FREE to unemployed Cedar Valley APICS members. Copy due 15<sup>th</sup> of the month. Contact Rick Held.

**APICS Career Center**—all candidates may search jobs, but only APICS members receive the added benefits of posting resumes and receiving email alerts when new positions are listed. Visit the APICS Career Center at [www.apics.org](http://www.apics.org), phone (800)444-2742, or email [jobs@apicshq.org](mailto:jobs@apicshq.org).

**Benefits Extension for Unemployed Members Program**—a six-month extension of membership benefits without cost. Contact Julie Stull for more info and an application.

***Fastest Way to Join APICS? [www.apics.org](http://www.apics.org) – click on “Join on-line today.”***

*Forward requests for address changes, newsletter submissions, advertising rates, or other information about the Cedar Valley Visions newsletter, to Rick Held c/o Cedar Valley APICS, PO Box 10483, Cedar Rapids, IA 52410-0483, or email [rick.held@mchsi.com](mailto:rick.held@mchsi.com)*