

Cedar Valley Views



CELEBRATING 50

The Association for Operations Management

March 2007

Member Benefits

Join APICS and give your career a boost. Read about [10 great reasons to join](#).

CPIM & CIRM

Certification Programs

are a great way to develop and motivate your resource management individuals or teams. Visit the Cedar Valley APICS website for more info on the programs and a schedule of local review courses and exams.

Free APICS Dictionary

APICS members—request your [free copy](#) of the 11th edition of the *APICS Dictionary*.

Visit Your Website:

www.cedarvalleyapics.org

Archived APICS Webinars

Visit <http://apics.webex.com> and select Recorded Events on the left navigation bar to view an archived APICS Webinar. A 30-day subscription costs only \$99 for APICS members and \$139 for nonmembers.

March PDM

[Energy Manufacturing Company, Inc – Plant Tour](#)

Tuesday March 13th

Page 2

April PDM

[Scott Imhoff, CFPIM, CIRM, CSCP](#)

[Performance Metrics](#)

Tuesday April 10th

Page 3

Lean Manufacturing Series

[APICS: The 5's](#)

Tuesday April 10th

Registration deadline is Thursday April 5th

Page 4

Upcoming APICS CPIM Certification Classes

[Basics of Supply Chain Management](#)

Registration deadline is Friday March 23rd Classes begin March 26th

Page 4

[Strategic Management of Resources](#)

Registration deadline is Monday April 2nd Classes begin April 5th

Page 4

[CSCP and Certification Maintenance](#)

Page 5

March APICS Webinar Schedule

Page 5

Chapter News

[Chapter Election Nominations](#)

Page 6

[50 Member Challenge](#)

Page 6

2006-07 Annual PDM Schedule

The Board of Directors has finalized the PDM schedule. Below are the topics and speakers that have been confirmed. REMINDER: Please make PDM and plant tour reservations to Cedar Valley Board Member Dennis Teel.

Phone: (319) 465-3537 x.292 or by email: dteel@energymfg.com

Mar 13th Plant Tour - Energy Manufacturing Company, Inc - Monticello, IA

Apr 10th Scott Imhoff – Performance Metrics

May TBD

PLAN NOW TO ATTEND 2006-2007 CDVA PDM's -----WIN PRIZES

Dear CDVA APICS Members and Friends,

Welcome back to another year of interesting and educational Professional Development Meetings. Plan now to join us each month to share ideas, food, and fun.....*and an opportunity to win some great prizes.* At each PDM you may put your name in the hat for a chance to win at our Grand Prize drawing at the PDM in April 2007 (must be present for drawing at April PDM to win)

March Plant Tour - Energy Manufacturing Co. Inc, Tuesday March 13th-5:30 P.M.
204 Plastic Lane, Monticello, IA 52310

HISTORY

Energy has its roots in the early 1940s in B.J. Pasker's blacksmith shop in New Vienna, Iowa. It was there that his son, Jerry, learned his skills and first exercised his inventiveness. The early products were farm wagons, using discarded automobile spindles and rims. During this period, Jerry saw the need for an easier way for the farmer to load manure. This led Pasker to develop a hydraulically powered front loader which could be mounted on a variety of farm tractors. By 1944, the business had outgrown the blacksmith shop and was moved to a location on South Cedar Street in Monticello. In 1946, the business had once again outgrown its facilities and moved to what was originally an auto dealership on Main Street. In 1947, the company employed ten people.

1948 saw continued growth in sales, a plant expansion and a name changed to Energy Farm Equipment Company. The 1950s saw remarkable growth for Energy in all areas, sales, product lines, production facilities and people. Energy manufactured various products during its early history. Two examples were a boat trailer line and Shopmaster, a complete line of home workshop power tools. Of course the continuous tinkering and experimenting expanded Energy's core business: hydraulic components, wagon hoists, truck hoists, valves and cylinders.

1962 brought the Company's incorporation under its present name, **Energy Manufacturing Company, Incorporated.** In late 1963, plans were completed for what would be the final physical expansion at Main Street.

July 1964 Jerry Pasker founder and sole owner of Energy, was killed when the twin-engine plane he was piloting, crashed and burned on take-off from a Winnipeg, Canada airport.

The 1970s were characterized by a favorable economy and Energy continued to prosper. In 1975, the company became the first purchaser in the new Industrial Park north of Monticello. In 1976, the company completed the construction of a new plant on a portion of their 11 acres in the Industrial Park.

During the 1970s, Energy's employment reached 200 people. A new 43,000-square-foot building was finished in 1979. This Industrial Park structure now is home for the company's modern manufacturing facility.

1983 LaVon Pasker decided to sell the company. In April of 1985, Energy was sold to CGF Industries of Topeka, Kansas. CGF also bought a company in Omaha Nebraska called Williams Machine and Tool. Williams manufactured hydraulic pumps, valves and power units for the truck hoist market.

October 1994 Energy's 50th anniversary was celebrated. By this time Energy had made the strategic decision to focus exclusively on hydraulic cylinders and valves with Williams focused on power units for the truck hoist industry.

In 1997 Energy and Williams was sold to Lincolnshire Management a private equity firm.

In July 2003, our sister company, Williams Machine & Tool of Omaha, Nebraska was moved to the Energy facility in Monticello. The Omaha facility was closed and Williams was consolidated into Energy.

June 1999 Energy and Williams was purchased by Textron, Providence, Rhode Island. This relationship lasted until 2004 when Energy was sold to a private ownership group which owns Energy today!

In 2005, construction of an additional 15,000 sq ft of office space was completed to house our office personnel and manufacturing support groups. As part of this construction project the plant floor was cleared of obstructions which will allow Energy to continue to arrange work flow through the plant using lean methodologies. The result of this project was to add 15,000 sq ft of valuable manufacturing space which will be used to support our continued growth. Energy's main facility now encompasses 115,000 sq ft. with an additional 9,000 sq. ft. available in the "Kirkwood" building.

Today Energy is a leading manufacturer of custom welded hydraulic cylinders serving major OEM's in the Construction, Ag, Refuse, Forestry and Truck Hoist markets. Our core manufacturing processes include machining, welding, and assembly. A focused strategy supported by a philosophy of continuous process improvement and strong focus on customer service are the drivers to Energy's growth.

Business casual dress is acceptable. However, no open-toe shoes are allowed as this is a safety requirement for touring the manufacturing floor.

Reservations are due by Friday, March 9th, 2007. No Charge for Tour.

No formal dinner arrangements have been made, but there are several restaurants nearby for informal gatherings if anyone wishes to do so.

Contact Cedar Valley APICS Director of Programs Dennis Teel for reservations,
Phone (319) 465-3537 X292
E-Mail: dteel@energymfg.com

April PDM – Tuesday April 10th

Scott Imhoff, CFPIM, CIRM, CSCP

Performance Metrics

Scott is the Logistics Manager at GAF Materials Corporation in Minneapolis. He has held a variety of positions of increasing responsibility at GAF over the past 15 years, most recently as the inventory functional lead for GAF's corporate wide ERP implementation and interim plant manager. Scott serves on the APICS Board of Directors as the Region 5 Vice President. A past president of the Twin Cities Chapter, Scott has been an active instructor with the Twin Cities Chapter for over 15 years. In addition to a variety of chapter and regional management responsibilities, he has presented original material at seminars, meetings and workshops, and participated in item writing and courseware development.

Mark your calendars!

Lean Manufacturing Series

APICS: The 5's Course #CBPR-140-Wat-03

This workshop examines the visual workplace and effective use of visual controls to encourage employees to think about ways to improve their work environment. Visual systems provide correct information for employees to do their jobs and uncover the need for constant improvement. This class is part of the APICS Lean Manufacturing Series. Fee: \$149. Instructor: Denny Larsen

Tuesday, April 10, 1-5 p.m.

Location: Kirkwood Training and Outreach Services (KTOS)

Registration deadline is Thursday April 10, 2007.

CPIM Certification

Basics of Supply Chain Management: #CBPR-170-WAT02

This course explores supply chain terminology and basic concepts related to managing the flow of materials, information, and finances from suppliers to customers. This is the introductory course for the APICS Certification Program in Production and Inventory Management. Course fee includes student workbook and exam on June 9th. Instructor - Teel

Begins March 26th, 10 weeks

Mondays 6:00 – 9:00 PM

Registration deadline is Friday March 23rd.

Strategic Management of Resources: #CBPR-200-WAT01

This course explores the relationship of business processes, technologies, and functions, with a focus on aligning resources, configuring and integrating operating processes, and implementing change to support strategic business planning. Course fee includes student workbook and exam on June 9th. Instructor – Milden

Begins April 5th, 10 weeks

Thursdays 6:00 – 9:00 PM

Registration deadline is Monday April 2nd.

Master Planning of Resources

Coming Fall 2007

To register for classes, call 319-398-1022 or register on line at Kirkwood's website: www.foryourlifetime.com

Certified Supply Chain Professional Program (CSCP)

Helps APICS CPIM and APICS CFPIM Certification Maintenance

There are three possible ways for APICS CSCP program participants to earn points toward maintaining their APICS CPIM or APICS CFPIM designations.

- *30 points*
Completion of the APICS CSCP Learning System.

- *20 points*
Receipt of a passing grade on the APICS CSCP exam.

- *1 point per instructional hour*
Participation in an instructor-led course that uses the APICS CSCP Learning System. Please note that participants cannot claim points for both the course instructional hours and the completion of the Learning System.

For additional information visit the [Certification Maintenance](#) section of the APICS Web site.

The Cedar Valley Chapter will be offering the CSCP courseware in Fall 2007 through Kirkwood Community College. The CSCP program consists of two eight week courses starting on Thursday, August 16 and Thursday, October 11. The exam date is Saturday, December 8. The cost of the CSCP program is \$1350.00 excluding the exam.

March APICS Webinar Schedule

www.cedarvalleyapics.org

Upcoming APICS Webinars

Title: [Benchmarking for Six Sigma](#)

Date: March 14, 2007

Time: 2:00 p.m. ET

Presenter: Cindy Jutras

[Register Today](#)

The convenience and flexibility of APICS Webinars enable organizations to educate a large number of employees at once, reduce travel expenses, and maintain consistent levels of productivity by eliminating time out of the office. Each 60-minute APICS Webinar features an educational discussion, case studies, and a Q&A session. All you need to participate is an Internet connection and a telephone. As an added benefit, registrants of each APICS Webinar receive a CD-ROM of the presentation after the event.

Chapter Elections

Chapter Board Elections are just around the corner! Anyone interested in being nominated for a position or if you know of someone you would like to nominate, please contact either Dennis Teel at dteel@energymfg.com or Tim Soukup at trsoukup@rockwellcollins.com.

Celebrate with APICS Join the 50-Member Challenge

Make APICS' 50th Anniversary Our Best Year Ever

For 50 years, APICS has empowered members to reach their career goals and helped businesses improve productivity and efficiency through superior education and training, internationally recognized certifications, and comprehensive resources for operations management professionals.

The APICS 50-year legacy of leadership is possible because of members like you! Now, you can pass on the legacy to new members and share the rewards of APICS membership.

Refer a Member and Win!

Each month, APICS will count the referrals and send a gift to each recruiting member. All participants will be entered in a drawing to win a grand prize. So, for each member you recruit, the better your chances of winning. Check the APICS Web site often to find out about the latest prizes. All recruiters will be featured on the APICS Web site and in other campaigns throughout the year.

Keep the APICS Legacy Strong

The APICS community is only as strong as its members. Keep APICS going strong for the next 50 years. Refer a member today, help your APICS network grow, and qualify to win!

We're Cedar Valley APICS



The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals. To learn more about the APICS community, visit www.apics.org.

Locally, we're the Cedar Valley APICS Chapter - serving its members and the Cedar Rapids, Iowa City, and surrounding business community since 1972. We're a non-profit volunteer organization, dedicated to providing leading edge learning opportunities, professional certification, networking, and access to the education resources of APICS International.

Our mission is to develop, promote, and recognize the professional management of resources by individuals and enterprises.

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|---|--|--|
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| | | Director of Student Activities Open |

Cedar Valley APICS Company Coordinators

Special thanks to Cedar Valley Company Coordinators, our behind-the-scenes recruiters of new members, PDM attendees, and Certification students:

| Company | Coordinator | Email Address |
|---------------------------------|---------------------------|--|
| Apache Hose & Belting Inc. | Jim Milden CPIM CIRM CSCP | jim.milden@apachehb.com |
| Cargill Inc. | Debra Pingel CPIM | deb_pingel@cargill.com |
| Energy Manufacturing Company | Dennis Teel CPIM CSCP | dteel@energymfg.com |
| Evergreen Packaging Equip. | Patricia Pattison | Pat.Pattison@ipaper.com |
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| Hunters Specialties Inc. | Sanh Tran CPIM | stran@hunterspec.com |
| Johnson Controls Inc | Steve Schmitz CPIM | steven.e.schmitz@jci.com |
| Kinze Manufacturing Inc. | Joe Miller CPIM | jmiller@kinze.com |
| Kirkwood Community College | Kirk Watson | kirk.watson@kirkwood.edu |
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| Quaker Oats Company | Kay Driscoll | kay_driscoll@quakeroats.com |
| Rockwell Collins | Tim Soukup | trsoukup@rockwellcollins.com |
| Whirlpool Appliances – Amana | Rick Held CPIM | rheld@maytag.com |

Help For Our “Downsized” APICS Members

“Seeking Employment” advertisement in our Cedar Valley Views newsletter—Quarter-page ad FREE to unemployed Cedar Valley APICS members. Copy due 15th of the month. Contact Director of Communications Joni Philips

APICS Career Center—all candidates may search jobs, but only APICS members receive the added benefits of posting resumes and receiving email alerts when new positions are listed. Visit the APICS Career Center at www.apics.org, phone (800)444-2742, or email jobs@apicshq.org.

Benefits Extension for Unemployed Members Program—a six-month extension of membership benefits without cost. Contact Kirk Schroeder for more info and an application.

Job Postings

A separate e-mail distribution list has been set up for job postings. If you would like to receive these postings, please contact Rick Held at rick.held@mchsi.com and ask to be added to the job postings list. You can have the newsletter and these job postings sent to different email addresses if you like.

If you have a Job you would like distributed to this list, also email to the above address.

Job Postings will also be available on the chapter website, www.cedarvalleyapics.org

Cedar Valley Views, the chapter’s monthly newsletter, is available by email or on the chapter website, www.cedarvalleyapics.org. You may request inclusion on our email distribution by contacting the editor, Joni Philips at (319) 622-2659 or jphilips@nisia.com. We welcome your inquiries regarding articles, submissions, advertising, address changes, etc. The deadline for each monthly issue is the 15th of the preceding month. The newsletter may be forwarded to interested parties; articles may be reprinted with permission from Cedar Valley APICS.

