

Cedar Valley Views



CELEBRATING 50

The Association for Operations Management

January 2008

Member Benefits

Join APICS and give your career a boost. Read about 10 great reasons to join.

CPIM & CIRM & CSCP Certification Programs

are a great way to develop and motivate your resource management individuals or teams. Visit the Cedar Valley APICS website for more info on the programs and a schedule of local review courses and exams.

Free APICS Dictionary

APICS members—request your free copy of the 11th edition of the APICS Dictionary.

Visit Your Website:

www.cedarvalleyapics.org

Archived APICS Webinars

Visit <http://apics.webex.com> and select Recorded Events on the left navigation bar to view an archived APICS Webinar. A 30-day subscription costs only \$99 for APICS members and \$139 for nonmembers.

January Professional Development Meeting

Plant Tour - Frontier Natural Products Co-op

Tuesday, January 8th

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February Professional Development Meeting

William (Bill) G. Becker

Supply Chain Management: Vendor Managed Programs & the Buy/Sell Relationship

Tuesday, February 12th

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2006-07 Annual PDM Schedule

Jan 8 th	Plant Tour – Frontier Natural Products, Norway, IA
Feb 12 th	William Becker – Supply Chain Management: Vendor Managed Programs and the Buy/Sell Relationship
Mar 11 th	Plant Tour – Orbis, Monticello, IA
Apr 8 th	Tom Schulte – How to Become Essential to Your Organization
May	TBD

PLAN NOW TO ATTEND 2007-2008 CDVA PDM's -----WIN PRIZES

Dear CDVA APICS Members and Friends,

Welcome back to another year of interesting and educational Professional Development Meetings. Plan now to join us each month to share ideas, food, and fun.....**and an opportunity to win some great prizes.** At each PDM you may put your name in the hat for a chance to win at our Grand Prize drawing at the PDM in April 2008 (must be present for drawing at April PDM to win)

January PDM – Plant Tour: Frontier Natural Products Co-op, Norway, IA
6:00 PM Tuesday January 8th 3021 78th St, Norway, IA 52318

Frontier Natural Products Co-op specializes in natural and organic products. Our products are found in natural products stores and specialty shops throughout the United States and Canada. (Items you are unable to find in your local stores can be ordered on our website www.frontiercoop.com). By offering easy access to high-quality, competitively priced choices that are both environmentally friendly and socially responsible, Frontier seeks to lead the way in bringing nature — and peace of mind — to our customers.

As the world's largest global supplier of organic herbs and spices, we hold a leadership position, not only in the marketplace, but also in the effort to convert food producers to sustainable farming and production practices. Our work is driven by the belief that fostering environmental responsibility is crucial to our world's future.

Their wide selection of aromatherapy products provides the highest quality and purity available. They also have the largest selection of organic aromatherapy products available.

They're committed to making an ever-larger selection of natural and organic products easily accessible and affordable, helping create a future in which these products are the norm and not the exception.

They strive to deliver consistently superior quality at competitive prices.

They believe in conducting our business with unwavering integrity. With every interaction we practice honesty, respect, and clear communication. Their business partners share a dedication to environmental and social sustainability, and together we generate lively, innovative solutions for a better world.

Through constant innovation, insight, and commitment to the highest standards in company performance, Frontier has become the industry leader in natural and organic packaged goods.

They believe that every person wishes to leave a positive mark on the world. Their goal is to leave future generations with a healthier world than the one we live in today. They invite you to explore who they are in more detail or shop our vast selection of natural and organic products.

Frontier is happy to provide a tour of our facility to your organization.

Frontier is a food grade facility and has a few requirements. Visitors are required to wear pants and can not wear open toed shoes. Jewelry and watches will need to be removed before entering the manufacturing area.

Directions: From Highway 151 West in Walford, turn right onto CR-E66 go 3.1 miles, then turn right to stay on 78th St/CR-E66 and go 0.2 miles, arrive at 3021 78th Street, Norway, IA 52318

Reservations due by 12 Noon Monday, January 7th.

Contact Cedar Valley APICS Director of Programs Dennis Teel for reservations,
Phone (319) 465-3537 X292

E-Mail: dteel@energymfg.com

February PDM

William (Bill) G. Becker

Supply Chain Management:

Vendor Managed Programs and the Buy/Sell Relationship

Bill Becker is a 33 year veteran of Fastenal Company. Bill's vast experience in the Industrial Supply Market is evident in his current consultant role. As a consultant, Bill provides an avenue for manufacturers and Contractors to identify and understand how to bring value to their supply chain through essential buy/sell relationships, materials management & cost saving programs.

Bill provides training for Fastenal School of Business (internal employees), as well as working with large manufacturers and Contractors throughout North America. Bill's application and knowledge of these skills is derived from his role as a Fastenal Assistant Store Manager, General Manager, District Manager, Regional Sales Specialist, and Key Account Manager.

Bill will be presenting to the group his industry trends/applications on vendor managed inventory, cost savings, and buyer/seller relationships. He will identify and quantify, paper and product flow, to reduce direct and indirect procurement costs.

Reservations due by 12 Noon Monday, February 11th.

Contact Cedar Valley APICS Director of Programs Dennis Teel for reservations,

Phone (319) 465-3537 X292

E-Mail: dteel@energymfg.com

Workshops

Workshop Sponsored by the APICS Cedar Valley Chapter and the Iowa Quality Center Value Stream, Pull, and Perfection: Understanding Lean Thinking Friday, April 11, 2008

Workshop Description

"Lean" is today's business buzzword – one that is being rapidly adopted by many industries, from health care to manufacturing. The lean-philosophy must be properly applied and work with corporate culture and at the same time it is changing that culture. The results, when properly implemented, can be phenomenal improvements in quality, cost, delivery, and customer service. In order to achieve those results, management must be the first to adopt the new direction and then be untiring in pushing toward a vision which they not only create but continuously champion. Once empowered, all other individuals in the organization should work together to understand and follow the path for this new vision. *Note: this workshop is being held in conjunction with the Annual ASQ Spring Conference scheduled for Thursday, April 10, 2008.*

This seminar will help you:

- Understand the Origins of Lean Activity
- Understand the Lean Philosophy
- Learn Various Lean Techniques and Their interrelations
- Learn Some of the Tools and Techniques Used by Toyota
- Understand the Sequence of Implementing Lean
- Gain an Understanding of Value Stream Mapping

Agenda:

- 7:30 – 8:00 Registration
- 8:00 – 8:20 Introductions
- 8:20 – 9:20 Lean Overview
- 9:20 – 9:30 Break
- 9:30 – 10:30 Lean Philosophy and Tools
- 10:30 – 11:15 How do I Implement Lean?
- 11:15 – 12:00 5S Overview
- 12:00 – 1:00 Lunch (included in workshop fee)
- 1:00 – 2:15 Toyota Production System Overview
- 2:15 – 2:30 Break
- 2:30 - 4:30 Value Stream Mapping and Wrap Up

About the Speaker

Denny Larsen worked at John Deere for 30 years. He has a B.S. degree in Business Management. While at John Deere, Denny worked in numerous management positions. He managed shop floor schedulers, buyers, and material specialists. He worked on redevelopment projects for the Drive Train division of John Deere and was instrumental in setting up a new Deere facility in Mexico. He also worked with Deere suppliers to improve supply management techniques. He was responsible for implementing Demand Flow and was the team leader for the redevelopment of Material flow and Lean implementation for the John Deere Waterloo Works. After leaving Deere, Denny worked for 3 years for Toyota as their TPS Manager. Denny has also served as the International President of APICS.

Location:

Kirkwood Training and Outreach Services Center
3375 Armar Drive
Marion, IA.

Registration Deadline:

Noon on Wednesday, April 9. Register at <http://www.iowaqc.org>

Registration Fees:

APICS/IQC Workshop (member)	\$199
APICS/IQC Workshop (non member)	\$249
ASQ/IQC Conference (member)	\$125
ASQ/IQC Conference (non member)	\$149
APICS Workshop and Conference (member)	\$299
APICS Workshop and Conference (non member)	\$375

Additional Information:

Contact Sarah Kelly at 319-398-7101

SCP Certification

Certified Supply Chain Professional Program (CSCP)

Helps APICS CPIM and APICS CFPIM Certification Maintenance

There are three possible ways for APICS CSCP program participants to earn points toward maintaining their APICS CPIM or APICS CFPIM designations.

- *30 points*
Completion of the APICS CSCP Learning System.
- *20 points*
Receipt of a passing grade on the APICS CSCP exam.

- *1 point per instructional hour*
Participation in an instructor-led course that uses the APICS CSCP Learning System. Please note that participants cannot claim points for both the course instructional hours and the completion of the Learning System.

For additional information visit the Certification Maintenance section of the APICS Web site.

CPIM Certification

CPIM

The APICS Certified in Production and Inventory Management (CPIM) program is an internationally recognized professional certification in the area of operations management. The goal of the program is to educate individuals on the concepts, tools, terminology, and integration of topics across operations functions.

The CPIM program includes:

- Entry module: Basics of Supply Chain Management
- Business process modules: Master Planning of Resources, Detailed Scheduling and Planning, and Execution and Control of Operations
- Capstone module: Strategic Management of Resources

All courses are offered through Kirkwood's Continuing Education Division.

Master Planning of Resources - CBPR-145-WAT02

This course explores the concepts of sales and operations planning demand management, distribution and master scheduling to identify and evaluate internal and external sources of demand and forecasting requirements. Explains the master schedule process and how to achieve a realistic master production schedule. Course fee includes student workbook, additional readings and the APICS certification exam.

Thursdays January 24 - March 27, 2008 6:00 – 9:00 PM

Iowa Hall Amana Room

Exam – April 12 - KTOS

Basics of Supply Chain Management - CBPR-170-BRE-04

This class covers the fundamental concepts in managing the complete flow of materials, information, and financials in a supply chain. The class will focus on material flow, from internal and external suppliers, to and from your organization. The class is the entry level class for the APICS Certified in Production and Inventory Management Program. Course fee includes student workbook, additional readings, and the APICS certification exam

Thursdays April 10 - June 12, 2008 6:00-9:00 PM

Instructor: Milden

Marland Room, Main Campus

Exam - June 14 - room 133 @ KTOS

Detailed Scheduling and Planning - CBPR-155-BRE-02

This class covers the techniques for material and capacity scheduling, the methods of inventory management, and supplier planning and relationships. The focus is on material and capacity requirements planning. Course fee includes student workbook, additional readings, and the APICS certification exam.

Mondays March 31 - June 9, 2008 6:00-9:00 PM

Instructor: Teel

Room 133 - KTOS

Exam - June 14 - room 133 @ KTOS

To register for classes, call 319-398-1022 or register on line at Kirkwood's website: www.foryourlifetime.com

Cedar Valley Chapter Introduces The Inventory Control Workshop Series for 2008

February 12: Introduction to Inventory Management

March 11: Material Requirements Planning and Bills of Material

September 9: Distribution Inventory Management

October 14: Cycle Counting

November 11: Physical Inventory

All classes will be held at Room 133, KTOS Center, Kirkwood Community College.

Time: 1:00 – 5:00 PM

Cost: \$159.00 per course. Course fee included workbook.

To register, contact Gayle Kennedy at Kirkwood. Phone: 319-398-5623. Or register at Kirkwood's Continuing Education Website www.kirkwood.edu/ce

Introduction to Inventory Management: CBPR-205-BRE-01

- Workshop provides a basic description of the functions of inventory management, basic concepts, and discusses real work application of inventory management principles.

Material Requirements Planning and Bills of Material: CBPR-210-BRE-01

- Workshop provides an opportunity to build bills of material to accurately define a product, discusses planning and modular types of bills of material, reviews the benefits of MRP, performs an MRP explosion to calculate component requirements, and discusses how to use MRP-generated action messages.

Distribution Inventory Management: CBPR-220-BRE-01

- Workshop discusses the objectives of distribution, activities, replenishment methods, application of lean techniques to distribution inventories, and ways to improve operational efficiency.

Cycle Counting: CBPR-225-BRE-01

- Workshop discusses concept of cycle counting, its benefits, how to utilize control groups, and the application of continuous improvement concepts to inventory accuracy.

Physical Inventory: CBPR-230-BRE-01

- Workshop discusses physical inventory preparation, defining control criteria for auditing, how to prepare counters, and how to reconcile discrepancies and close a physical inventory.

Chapter News

Kirkwood Operations Management Scholarship

At the Chapter Board November 13, 2007, the Board of Directors of the Cedar Valley Chapter of APICS approved the upcoming sponsorship for the Cedar Valley APICS, the Society of Operations Management Scholarship for the 2nd year students Kirkwood Community College, starting in the Fall of 2008. The criteria for the applicants of this scholarship can be found in the appendix of the Kirkwood Community College Scholarship handbook.

Cedar Valley Chapter meets Chapter Minimum Standards (CMS) for 2006-2007

From: Scharan Johnson [mailto:sjohnson@apics.org]
To: kking29@mchsi.com
Subject: APICS Chapter Minimum Standards (2006-2007)

Dear Kristin M King:

Congratulations to the Cedar Valley Chapter on meeting Chapter Minimum Standards (CMS) for the 2006-2007 program year!

The CMS program was developed by the APICS Board of Directors to ensure all APICS members and customers experience the same level of service and benefits. These standards are intended to demonstrate your chapter's ability to provide value-added programs and services.

By meeting CMS, your chapter has exhibited a willingness to better the APICS membership experience, with strong chapter leadership, communication, education and professional development programs.

As your chapter continues to serve your local community and the operations management profession, please remember that the APICS Board of Directors, region staff, professional staff are available to assist and support you in our shared journey toward excellence.

We applaud your accomplishment, and we look forward to working together to reach new levels of excellence in the years ahead.

Sincerely,

Eric Schaudt CPIM, CSCP
Chapter Development Committee, Chair

APICS Member Resources

APICS Dictionary

Search for definitions for more than 3,500 inventory and supply chain management terms from the *APICS Dictionary*, 11th edition. This online version of the dictionary contains terms based on the continually expanding APICS body of knowledge. Only APICS members have access to this useful online tool. Go to: <http://www.apics.org/resources/dictionary/results>

APICS members are eligible to receive one copy of the printed dictionary free of charge. [Order yours](#) today!

The [APICS Dictionary](#) and the [APICS Illustrated Dictionary](#) CD-ROM are also available for purchase through the APICS Bookstore.



The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals. To learn more about the APICS community, visit www.apics.org.

Locally, we're the Cedar Valley APICS Chapter - serving its members and the Cedar Rapids, Iowa City, and surrounding business community since 1972. We're a non-profit volunteer organization, dedicated to providing leading edge learning opportunities, professional certification, networking, and access to the education resources of APICS International.

Our mission is to develop, promote, and recognize the professional management of resources by individuals and enterprises.

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Cedar Valley APICS Company Coordinators

Special thanks to Cedar Valley Company Coordinators, our behind-the-scenes recruiters of new members, PDM attendees, and Certification students:

Company	Coordinator	Email Address
Apache Hose & Belting Inc.	Jim Milden CPIM CIRM CSCP	jim.milden@apachehb.com
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Quaker Oats Company	Kay Driscoll	kay_driscoll@quakeroats.com
Rockwell Collins	Tim Soukup	trsoukup@rockwellcollins.com

Help For Our “Downsized” APICS Members

“Seeking Employment” advertisement in our Cedar Valley Views newsletter—Quarter-page ad FREE to unemployed Cedar Valley APICS members. Copy due 15th of the month. Contact Director of Communications Joni Philips

APICS Career Center—all candidates may search jobs, but only APICS members receive the added benefits of posting resumes and receiving email alerts when new positions are listed. Visit the APICS Career Center at www.apics.org, phone (800)444-2742, or email jobs@apicshq.org.

Benefits Extension for Unemployed Members Program—a six-month extension of membership benefits without cost. Contact Kirk Schroeder for more info and an application.

Job Postings

A separate e-mail distribution list has been set up for job postings. If you would like to receive these postings, please contact Rick Held at rick.held@mchsi.com and ask to be added to the job postings list. You can have the newsletter and these job postings sent to different email addresses if you like.

If you have a Job you would like distributed to this list, also email to the above address.

Job Postings will also be available on the chapter website, www.cedarvalleyapics.org

Cedar Valley Views, the chapter's monthly newsletter, is available by email or on the chapter website, www.cedarvalleyapics.org. You may request inclusion on our email distribution by contacting the editor, Joni Philips at (319) 573-9650 or philipsjnd@msn.com. We welcome your inquiries regarding articles, submissions, advertising, address changes, etc. The deadline for each monthly issue is the 15th of the preceding month. The newsletter may be forwarded to interested parties; articles may be reprinted with permission from Cedar Valley APICS.

