

# Cedar Valley Views



The Association for  
Operations Management

February 2008

#### Member Benefits

Join APICS and give your career a boost. Read about 10 great reasons to join.

#### CPIM & CIRM & CSCP Certification Programs

are a great way to develop and motivate your resource management individuals or teams. Visit the Cedar Valley APICS website for more info on the programs and a schedule of local review courses and exams.

#### Free APICS Dictionary

APICS members—request your free copy of the 11th edition of the *APICS Dictionary*.

#### Visit Your Website:

[www.cedarvalleyapics.org](http://www.cedarvalleyapics.org)

#### Archived APICS Webinars

Visit <http://apics.webex.com> and select Recorded Events on the left navigation bar to view an archived APICS Webinar. A 30-day subscription costs only \$99 for APICS members and \$139 for nonmembers.

### *March Professional Development Meeting*

#### *Plant Tour – Orbis Corporation*

Tuesday, March 11<sup>th</sup>

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### *Joint Workshop – APICS and Iowa Quality Center*

#### *Value Stream, Pull, and Perfection: Understanding Lean Thinking*

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### *Upcoming APICS Certification Classes*

#### *Basics of Supply Chain Management – April 10 –June 12*

#### *Detailed Scheduling and Planning –March 31 –June 9*

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### *2006-07 Annual PDM Schedule*

Mar 11 <sup>th</sup>	Plant Tour – Orbis, Monticello, IA
Apr 8 <sup>th</sup>	Tom Schulte – How to Become Essential to Your Organization
May	TBD

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**PLAN NOW TO ATTEND 2007-2008 CDVA PDM's -----WIN PRIZES****Dear CDVA APICS Members and Friends,**

Welcome back to another year of interesting and educational Professional Development Meetings. Plan now to join us each month to share ideas, food, and fun.....**and an opportunity to win some great prizes.** At each PDM you may put your name in the hat for a chance to win at our Grand Prize drawing at the PDM in April 2008 (must be present for drawing at April PDM to win)

**March PDM – Plant Tour: ORBIS Corporation, Monticello, IA**

6:00 PM Tuesday March 11<sup>th</sup>      206 Plastic Lane, Monticello, IA 52310

ORBIS helps world-class companies move their product faster, better, safer and more cost-effectively. Plastic reusable packaging improves the flow of product all along the supply chain, to reduce costs.

ORBIS Corp. uses proven expertise, industry-leading knowledge, innovation and superior products to implement plastic reusable packaging systems.

ORBIS helps world-class customers move their product faster, safer and more cost-effectively. Step by step, ORBIS' packaging professionals help companies optimize their supply chain with plastic reusable packaging.

- Analyze: Carefully analyze the current system to determine a preliminary recommendation
- Prove: Demonstrate return on packaging investment
- Design: Fully plan and design the solution
- Implement: Seamless integration
- Evolve: Continuous improvement

The tour starts at 6:00 PM and they will have a short presentation from their Plant Manager followed by the tour. The only restrictions they have are safety glasses but if anyone would like to wear earplugs they will provide them and the glasses.

Directions: From Cedar Rapids take 151 North to Monticello exit 63, turn left onto Business 151. Follow this to the second stop light, turn left onto 1st St. At the next stop light turn right onto N. Cedar St (hiway 38 north). Travel 6 blocks to 7th street, turn left. Keep going to the end-("T" intersection) and turn right onto Birch St. The second road on the right is Plastic LN--Orbis is at the end of Plastic LN.

From Dubuque: 151 South to the first exit into Monticello (this is an at grade intersection). Follow old business 151 to the first stop light and turn right onto 1st St. Continue to the next stoplight and turn right onto N. Cedar St (hiway 38 north). Travel 6 blocks to 7th St and turn left. Keep going to the end (T intersection) and turn right onto Birch St. The second road on the right is Plastic Ln--Orbis is at the end of Plastic LN.

**Reservations due by Friday, March 7th.**

Contact Cedar Valley APICS Director of Programs Dennis Teel for reservations,  
Phone (319) 465-3537 X292

E-Mail: [dteel@energymfg.com](mailto:dteel@energymfg.com)

**Workshop Sponsored by the  
APICS Cedar Valley Chapter and the Iowa Quality Center  
Value Stream, Pull, and Perfection: Understanding Lean Thinking  
Friday, April 11, 2008**

### *Workshop Description*

“Lean” is today’s business buzzword – one that is being rapidly adopted by many industries, from health care to manufacturing. The lean-philosophy must be properly applied and work with corporate culture and at the same time it is changing that culture. The results, when properly implemented, can be phenomenal improvements in quality, cost, delivery, and customer service. In order to achieve those results, management must be the first to adopt the new direction and then be untiring in pushing toward a vision which they not only create but continuously champion. Once empowered, all other individuals in the organization should work together to understand and follow the path for this new vision. *Note: this workshop is being held in conjunction with the Annual ASQ Spring Conference scheduled for Thursday, April 10, 2008.*

### *This seminar will help you:*

- Understand the Origins of Lean Activity
- Understand the Lean Philosophy
- Learn Various Lean Techniques and Their interrelations
- Learn Some of the Tools and Techniques Used by Toyota
- Understand the Sequence of Implementing Lean
- Gain an Understanding of Value Stream Mapping

### *Agenda:*

- 7:30 – 8:00           Registration
- 8:00 – 8:20           Introductions
- 8:20 – 9:20           Lean Overview
- 9:20 – 9:30           Break
- 9:30 – 10:30          Lean Philosophy and Tools
- 10:30 – 11:15         How do I Implement Lean?
- 11:15 – 12:00         5S Overview
- 12:00 – 1:00          Lunch (included in workshop fee)
- 1:00 – 2:15           Toyota Production System Overview
- 2:15 – 2:30           Break
- 2:30 - 4:30           Value Stream Mapping and Wrap Up

### *About the Speaker*

Denny Larsen worked at John Deere for 30 years. He has a B.S. degree in Business Management. While at John Deere, Denny worked in numerous management positions. He managed shop floor schedulers, buyers, and material specialists. He worked on redevelopment projects for the Drive Train division of John Deere and was instrumental in setting up a new Deere facility in Mexico. He also worked with Deere suppliers to improve supply management techniques. He was responsible for implementing Demand Flow and was the team leader for the redevelopment of Material flow and Lean implementation for the John Deere Waterloo Works. After leaving Deere, Denny worked for 3 years for Toyota as their TPS Manager. Denny has also served as the International President of APICS.

**Location:**

Kirkwood Training and Outreach Services Center  
3375 Armar Drive  
Marion, IA.

**Registration Deadline:**

Noon on Wednesday, April 9. Register at <http://www.iowaqc.org>

**Registration Fees:**

APICS/IQC Workshop (member)	\$199
APICS/IQC Workshop (non member)	\$249
ASQ/IQC Conference (member)	\$125
ASQ/IQC Conference (non member)	\$149
APICS Workshop and Conference (member)	\$299
APICS Workshop and Conference (non member)	\$375

**Additional Information:**

Contact Sarah Kelly at 319-398-7101

**CSCP Certification**

**Certified Supply Chain Professional Program (CSCP)**

**Helps APICS CPIM and APICS CFPIM Certification Maintenance**

**There are three possible ways for APICS CSCP program participants to earn points toward maintaining their APICS CPIM or APICS CFPIM designations.**

- **30 points**  
Completion of the APICS CSCP Learning System.
- **20 points**  
Receipt of a passing grade on the APICS CSCP exam.
- **1 point per instructional hour**  
Participation in an instructor-led course that uses the APICS CSCP Learning System. Please note that participants cannot claim points for both the course instructional hours and the completion of the Learning System.

For additional information visit the Certification Maintenance section of the APICS Web site.

### CPIM

The APICS Certified in Production and Inventory Management (CPIM) program is an internationally recognized professional certification in the area of operations management. The goal of the program is to educate individuals on the concepts, tools, terminology, and integration of topics across operations functions.

The CPIM program includes:

- Entry module: Basics of Supply Chain Management
- Business process modules: Master Planning of Resources, Detailed Scheduling and Planning, and Execution and Control of Operations
- Capstone module: Strategic Management of Resources

All courses are offered through Kirkwood's Continuing Education Division.

#### **Basics of Supply Chain Management - CBPR-170-BRE-04**

This class covers the fundamental concepts in managing the complete flow of materials, information, and financials in a supply chain. The class will focus on material flow, from internal and external suppliers, to and from your organization. The class is the entry level class for the APICS Certified in Production and Inventory Management Program. Course fee includes student workbook, additional readings, and the APICS certification exam

**Thursdays April 10 - June 12, 2008 6:00-9:00 PM**

**Learning Facilitator: Milden**

**Marland Room, Main Campus**

**Exam - June 14 - room 133 @ KTOS**

#### **Detailed Scheduling and Planning - CBPR-155-BRE-02**

This class covers the techniques for material and capacity scheduling, the methods of inventory management, and supplier planning and relationships. The focus is on material and capacity requirements planning. Course fee includes student workbook, additional readings, and the APICS certification exam.

**Mondays March 31 - June 9, 2008 6:00-9:00 PM**

**Learning Facilitator: Teel**

**Room 133 - KTOS**

**Exam - June 14 - room 133 @ KTOS**

To register for classes, call 319-398-1022 or register on line at Kirkwood's website:

[www.foryourlifetime.com](http://www.foryourlifetime.com)

## Chapter Sponsored Workshops

### Cedar Valley Chapter Introduces The Inventory Control Workshop Series for 2008 (remaining sessions)

<b>March 11:</b>	<b>Material Requirements Planning and Bills of Material</b>
<b>September 9:</b>	<b>Distribution Inventory Management</b>
<b>October 14:</b>	<b>Cycle Counting</b>
<b>November 11:</b>	<b>Physical Inventory</b>

All classes will be held at Room 133, KTOS Center, Kirkwood Community College.

Time: 1:00 – 5:00 PM

Cost: \$159.00 per course. Course fee includes workbook.

To register, contact Gayle Kennedy at Kirkwood. Phone: 319-398-5623. Or register at Kirkwood's Continuing Education Website [www.kirkwood.edu/ce](http://www.kirkwood.edu/ce)

#### **Material Requirements Planning and Bills of Material: CBPR-210-BRE-01**

- Workshop provides an opportunity to build bills of material to accurately define a product, discusses planning and modular types of bills of material, reviews the benefits of MRP, performs an MRP explosion to calculate component requirements, and discusses how to use MRP-generated action messages.

#### **Distribution Inventory Management: CBPR-220-BRE-01**

- Workshop discusses the objectives of distribution, activities, replenishment methods, application of lean techniques to distribution inventories, and ways to improve operational efficiency.

#### **Cycle Counting: CBPR-225-BRE-01**

- Workshop discusses concept of cycle counting, its benefits, how to utilize control groups, and the application of continuous improvement concepts to inventory accuracy.

#### **Physical Inventory: CBPR-230-BRE-01**

- Workshop discusses physical inventory preparation, defining control criteria for auditing, how to prepare counters, and how to reconcile discrepancies and close a physical inventory.

## Chapter News

### Chapter Elections

**Election for the Board of Directors for the Cedar Valley Chapter of APICS will be held at the April meeting. Anyone who is interested in being considered for election to an office, should contact the Nominating Committee (Tim Soukup - [trsoukup@rockwellcollins.com](mailto:trsoukup@rockwellcollins.com) or Gerald Muench - [gamuench@rockwellcollins.com](mailto:gamuench@rockwellcollins.com)). Please let the committee know what office / offices you would like to be considered for.**

### APICS Announces New Membership Dues Structure

The APICS Board of Directors approved a new membership dues structure beginning April 1, 2008. The focus for APICS has always been on providing the value that members seek to improve their on-the-job performance, advance in their careers, and thrive as operations management professionals. The new dues structure will provide greater support and resources to APICS partners (chapters, districts, and IAs) who deliver programs locally.

Member association dues will increase from \$110 to \$150 for professional members. Professional members belonging to chapters will pay a flat fee of \$50 for the chapter portion, for a total dues amount of \$200 for professional members. (If a chapter charges more, APICS will collect the additional amount on behalf of the chapter.)

The dues will change from \$110 to \$200 for domestic members-at-large; from \$130 to \$200 for international members-at-large. The dues amount for retired members will change from \$55 to \$75, plus chapter dues if applicable. There are no changes to academic, student, and international associate fees.

The enterprise membership will change to a tiered structure. Enterprise membership APICS will offer enterprise members the opportunity to add additional members based on a sliding scale (illustration below). The current group membership structure will be phased out and current group members will transition to enterprise members as memberships come up for renewal.

Enterprise Membership/Group Membership (*Effective April 1, 2008*)

Total # of Members	Amount Per Member	APICS Corporate	Local Chapter
5 – 24	\$200	\$150	\$50
25 – 99	190	\$140	\$50
100 >	180	\$130	\$50

The new dues structure support will enhance the capabilities of APICS partners with support from corporate office funded field staff, funding to deliver enhanced member benefits and services locally, and new and enhanced tools and resources for chapter leaders.

APICS will continue to enhance association programs and services. Already, members can take advantage of new and enhanced benefits in 2008. Many of these benefits are accessible online at [www.apics.org/membership](http://www.apics.org/membership).

APICS members benefit from these new and enhanced programs and services:

### Local Chapters

APICS chapters offer localized services, which may include educational programs, certification review courses, career placement opportunities, plant tours, and networking. With greater resources from the new dues structure, chapters will have the opportunity to reinvest in member services.

APICS is pleased to add value to membership with these new and enhanced programs and services for members.

## **Educational Programs**

### **Updated! APICS International Conference & Expo**

APICS is revitalizing our annual conference and elevating the experience with more plant tours, integrated learning paths and key industry presenters. Also, new this year, APICS members can ensure they have today's marketable skills with a visit to the APICS Career Fair. Members save 10 percent off conference registration. Learn more at [www.apicsconference.org](http://www.apicsconference.org).

### **New! APICS Live Learning Center**

The APICS Live Learning Center gives APICS members and conference attendees unlimited, complimentary access to presenter manuscripts and PowerPoint presentations from the educational sessions. An audio file compilation of APICS 2007 educational sessions is available for purchase. Members and conference attendees can visit [www.apicsconference.org](http://www.apicsconference.org) or contact an APICS Customer Support associate at (800) 444-2742 or (703) 354-8851 or [service@apics.org](mailto:service@apics.org).

### **Updated! APICS Webinars**

APICS Webinars provide convenient, online educational opportunities for members. More topics and expanded offerings are available. APICS also presents Webinars for volunteers and chapter leaders. A number of APICS Webinars are available on demand at member savings and free of charge at [www.apics.org/webinars](http://www.apics.org/webinars).

### **Updated! APICS Career Center**

The APICS Career Center is the online resource for operations management resources. Now the Career Center will host career development Webinars led by recognized career development experts offering practical tips on resume writing, career transition, and professional development. Only members post their résumés for review by potential employers and subscribe to the job alerts service. Members also receive discounts on job posting packages. Members have full access to the online APICS Career Center at [www.apicscareercenter.org](http://www.apicscareercenter.org).

### **Updated! APICS Courseware**

APICS is expanding its APICS-developed course offerings including

- Finance for Operations Managers
- Global Sourcing
- Continually updated APICS courseware
- Major updates to APICS CSCP and APICS CPIM courseware in 2008
- Annual updates from 2008 forward.

### **New! APICS/SAP Benchmarking Study**

The APICS/SAP Benchmarking Study enables member companies to compare productivity through joint study. Complete the study online at [www.apics.org](http://www.apics.org).

### **New! AMA Business and Management Training**

APICS members can enhance their competitive edge with business and management training through the American Management Association, the leading force in business and management education. APICS members receive up to 30 percent off training along with news and Web site access. Visit [www.apics.org/benefits](http://www.apics.org/benefits).

### **New! APICS and IBF Sales and Operations Planning Conference**

APICS and IBF will cohost the Sales and Operations Planning Conference, located at the Renaissance Chicago O'Hare Suites Hotel in Chicago, Illinois, on June 19-20, 2008. The comprehensive sales and operations planning conference, "Best of the Best," will offer 10 different sessions for professionals on S&OP topics. Register at [www.apics.org](http://www.apics.org).

## Member Benefits

### Updated! *APICS Magazine*

*APICS* magazine provides practical, industry-leading information with articles written by award-winning journalists. *APICS* magazine will introduce a new mix of digital and print content including:

- Seven issues of the magazine during the year, with a greater, enhanced digital presence on the APICS Web site.
- More timely and valuable news updates online and via e-mail in between issues of *APICS* magazine.
- An enhanced digital version of the magazine that is more visually appealing to those who access the information online, enabling more reliable and timely delivery of the magazine to international members.

*APICS* magazine features innovative ideas and real-world strategies for inventory, materials, production, and supply chain management; planning and scheduling; purchasing; logistics; warehousing; and e-business solutions for professionals at every level of an organization. Members receive print copies in the mail, and can also read *APICS* magazine online at [www.apics.org/resources/magazine](http://www.apics.org/resources/magazine).

### Updated! *APICS Dictionary, 12th edition*

*APICS* members receive a complimentary copy of the *APICS Dictionary*, the standard for terms and definitions in the inventory and supply chain management field. The 12th edition, published October 2007, contains more than 4,000 essential terms. Members can request their copy at [www.apics.org/freedictionary](http://www.apics.org/freedictionary).

### Back by Popular Demand! *P&IM Journal*

The *Production and Inventory Management Journal* publishes original research that has a significant affect on operations management. Anticipate more information on the journal in 2008.

### New! Aberdeen Research

*APICS* members have full access to the Aberdeen Research Archive that contains more than 5,000 documents focused on the global value chain (a \$995 value). Research channels include current, relevant information on supply chain, manufacturing, information technology, finance, retail, human resources, and product research and development. Visit [www.apics.org/benefits](http://www.apics.org/benefits).

*APICS* continues to offer these indispensable professional development resources.

### *APICS Certification*

*APICS* members pursuing certification enjoy savings averaging 25 percent on certification preparation classes, review materials, and testing fees. Members belonging to chapters can more effectively work through the certification process by taking chapter review courses and participating in study groups.

### *APICS Learning Communities*

*APICS Learning Communities* are forums where members can gather regularly to share ideas, develop best practices, and find solutions to everyday challenges in operations management. Visit *APICS Learning Communities* at [www.apics.org/communities](http://www.apics.org/communities).

### *APICS Web Site*

*APICS* members can access exclusive, members-only content on the *APICS Web site*. Members can use the site to research pressing issues using the searchable [Publications Database](#), stay abreast of industry terms and definitions using the online *APICS Dictionary*, obtain white papers and free *APICS Webinars On-Demand* on operations management topics, and other valuable industry information.

*APICS* is committed to ongoing development of membership programs and services and welcomes suggestions for ways to enhance member value. Contact your local chapter or *APICS Chapter Relations* at (800) 444-2742, extension 2324, or send an e-mail to Chapter Relations at [chaprel@apics.org](mailto:chaprel@apics.org).

**Members may pay ahead on their annual membership dues Before April 1, 2008 at the Current Rate!**



The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals. To learn more about the APICS community, visit [www.apics.org](http://www.apics.org).

Locally, we're the Cedar Valley APICS Chapter - serving its members and the Cedar Rapids, Iowa City, and surrounding business community since 1972. We're a non-profit volunteer organization, dedicated to providing leading edge learning opportunities, professional certification, networking, and access to the education resources of APICS International.

Our mission is to develop, promote, and recognize the professional management of resources by individuals and enterprises.

<p><b>President</b>                  Kristin King                  Rockwell Collins                  (319) 295-1682  <a href="mailto:kking29@mchsi.com">kking29@mchsi.com</a></p>	<p><b>President Elect / Website</b>                  Rick Held CPIM                  Whirlpool Appliances                  (319) 377-9606  <a href="mailto:rick.held@mchsi.com">rick.held@mchsi.com</a></p>	<p><b>Past President</b>                  Kirk Schroeder CPIM                  Rockwell Collins                  (319) 295-9664  <a href="mailto:kaschroe@rockwellcollins.com">kaschroe@rockwellcollins.com</a></p>
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## Cedar Valley APICS Company Coordinators

Special thanks to Cedar Valley Company Coordinators, our behind-the-scenes recruiters of new members, PDM attendees, and Certification students:

Company	Coordinator	Email Address
Apache Hose & Belting Inc.	Jim Milden CPIM CIRM CSCP	jim.milden@apachehb.com
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Oral B	Marty Novak CPIM	novak.mg@pg.com
Procter & Gamble Co	Eric Van Roekel CPIM	vanroekel.ed@pg.com
Quaker Oats Company	Kay Driscoll	kay_driscoll@quakeroats.com
Rockwell Collins	Tim Soukup	trsoukup@rockwellcollins.com

### Help For Our “Downsized” APICS Members

“Seeking Employment” advertisement in our Cedar Valley Views newsletter—Quarter-page ad FREE to unemployed Cedar Valley APICS members. Copy due 15<sup>th</sup> of the month. Contact Director of Communications Joni Philips

**APICS Career Center**—all candidates may search jobs, but only APICS members receive the added benefits of posting resumes and receiving email alerts when new positions are listed. Visit the APICS Career Center at [www.apics.org](http://www.apics.org), phone (800)444-2742, or email [jobs@apicshq.org](mailto:jobs@apicshq.org).

**Benefits Extension for Unemployed Members Program**—a six-month extension of membership benefits without cost. Contact Kirk Schroeder for more info and an application.

### Job Postings

A separate e-mail distribution list has been set up for job postings. If you would like to receive these postings, please contact Rick Held at [rick.held@mchsi.com](mailto:rick.held@mchsi.com) and ask to be added to the job postings list. You can have the newsletter and these job postings sent to different email addresses if you like.

If you have a Job you would like distributed to this list, also email to the above address.

Job Postings will also be available on the chapter website, [www.cedarvalleyapics.org](http://www.cedarvalleyapics.org)

Cedar Valley Views, the chapter’s monthly newsletter, is available by email or on the chapter website, [www.cedarvalleyapics.org](http://www.cedarvalleyapics.org). You may request inclusion on our email distribution by contacting the editor, Joni Philips at (319) 573-9650 or [philipsjnd@msn.com](mailto:philipsjnd@msn.com). We welcome your inquiries regarding articles, submissions, advertising, address changes, etc. The deadline for each monthly issue is the 15<sup>th</sup> of the preceding month. The newsletter may be forwarded to interested parties; articles may be reprinted with permission from Cedar Valley APICS.