

Cedar Valley Views



CELEBRATING 50

The Association for
Operations Management

April 2008

Member Benefits

Join APICS and give your career a boost. Read about [10 great reasons to join](#).

CPIM & CIRM & CSCP Certification Programs

are a great way to develop and motivate your resource management individuals or teams. Visit the Cedar Valley APICS website for more info on the programs and a schedule of local review courses and exams.

Free APICS Dictionary

APICS members—request your [free copy](#) of the 11th edition of the *APICS Dictionary*.

Visit Your Website:

www.cedarvalleyapics.org

Archived APICS Webinars

Visit <http://apics.webex.com> and select Recorded Events on the left navigation bar to view an archived APICS Webinar. A 30-day subscription costs only \$99 for APICS members and \$139 for nonmembers.

Happy Spring!!!
Winter is now officially over!

April Professional Development Meeting

Tom Schulte – How to Become Essential to Your Organization

Tuesday, April 8th

Page 2

Joint Workshop – APICS and Iowa Quality Center

Value Stream, Pull, and Perfection: Understanding Lean Thinking

Page 4

Upcoming APICS Certification Classes

Spring 2008

Basics of Supply Chain Management - CPIM

Detailed Scheduling and Planning - CPIM

Fall 2008

Advanced Supply Chain Management – CSCP

Execution and Control of Operations - CPIM

Page 5

The Inventory Control Workshop Series for 2008

Page 8

Chapter News

Chapter Elections

Page 9

2007-08 Annual PDM Schedule

April 8th **Tom Schulte – How to Become Essential to Your Organization**

The Cedar Valley Chapter has determined that the May PDM will be our final meeting this year. We will be kicking off the 2008-2009 year with a kick-off event in late summer. Be looking for communications this summer regarding the upcoming year calendar and events! Thank you for a great year!

PLAN NOW TO ATTEND 2007-2008 CDVA PDM's -----WIN PRIZES**Dear CDVA APICS Members and Friends,**

Welcome back to another year of interesting and educational Professional Development Meetings. Plan now to join us each month to share ideas, food, and fun.....***and an opportunity to win some great prizes.*** At each PDM you may put your name in the hat for a chance to win at our Grand Prize drawing at the PDM in April 2008 (must be present for drawing at April PDM to win)

April PDM – Tom Schulte: How to Become Essential to Your Organization**When: Tuesday, April 8th, 2008**

6:00 p.m. Networking

6:15 p.m. Dinner

6:45 p.m. Chapter Business

7:30 p.m. Program

Where: Longbranch Hotel & Restaurant

90 Twix Town Road NE, Cedar Rapids, IA



Tom Schulte spent most of his career working at a Fortune 100 manufacturing facility. His experience over the years includes serving as *Employee Manufacturing Supervisor, Senior Training Consultant, Change Management Facilitator* and *Development Facilitator for Business Excellence.*

Tom has delivered hundreds of motivating, interesting, content-rich presentations to associations, corporations, conferences and civic organizations throughout the U.S., Canada, South Africa and Australia. He has been an invited speaker at most of the APICS International Conferences the past 17 years and was the highest rated speaker at the Conference many times. Tom also was awarded the best speaker award at the 2003 SAPICS conference in South Africa. His ability to weave his years of corporate experience, life experiences and sense of humor into common sense presentations, combined with his enthusiasm and energy make his presentations and workshops dynamic, meaningful, motivating and fun to attend.

Tom currently works as a private consultant utilizing his knowledge and skills to help businesses “reawaken” the involvement, leadership, teamwork and spirits of their managers and associates. His belief in the power of each person to contribute combined with his respect for workers at every level make him credible and effective in bringing change and positive results to the workplace.

How to Become Essential to Your Organization

LESSONS FROM OZ

“I would hate to think about running this business without (Your name here) because he/she is absolutely essential to our organization.”

Your Boss

There are workers in every organization who are considered so valuable to the well being of the business, and to the spirit of the organization, that no one even wants to imagine what life at work would be like without him or her. These “*essential*” employees seem to add value with every contribution they make, every involvement and every project. They have become the “*go to*” workers in the organization; the one’s whose advice is desired, input valued, assistance appreciated and whose positive energy is contagious and gives life to the organization. They seem to be the “*oil*” that keeps the organization running smoothly. They are centered with a disciplined leadership personally and provide a significant, invaluable organizational leadership. The basic nature by which they work makes their career successful, secure and rewarding both personally and financially.

At the end of the day most of us would say we want to be that kind of employee. There is a great deal of self-satisfaction (*not to mention job security*) knowing we did our best and that our efforts are recognized and appreciated by others in the organization. Most of us work hard to contribute to the goals and strategies in such a way that we are seen by those we work with (and work for) as an *invaluable* member of the team.

We can learn a great deal by observing those who are already successful and valued in their careers. *What do they have that is so special? What do they know that is so important? What do they do that is seen as so essential? What makes them tick and what lessons can we learn from them that can be applied to enhance and improve our own career?* Interestingly enough, all the lessons we learn from observing employees with rewarding, successful careers are mirrored in observing Dorothy’s experience in the *Wizard of Oz*.

“It’s always best to start at the beginning and all you do is follow the Yellow Brick Road.”

Glinda the Good Witch

In this presentation we will walk down Oz’s “*Yellow Brick Road*” and point out the skills, attitudes and actions that workers must demonstrate to build successful careers and become essential to their organizations in today’s demanding workplace.

Reservations due by 12 Noon Friday, April 4th.

Contact Cedar Valley APICS Director of Programs Dennis Teel for reservations,

Phone (319) 465-3537 X292

E-Mail: dteel@energymfg.com

**Workshop Sponsored by the
APICS Cedar Valley Chapter and the Iowa Quality Center
Value Stream, Pull, and Perfection: Understanding Lean Thinking
Friday, April 11, 2008**

Workshop Description

“Lean” is today’s business buzzword – one that is being rapidly adopted by many industries, from health care to manufacturing. The lean-philosophy must be properly applied and work with corporate culture and at the same time it is changing that culture. The results, when properly implemented, can be phenomenal improvements in quality, cost, delivery, and customer service. In order to achieve those results, management must be the first to adopt the new direction and then be untiring in pushing toward a vision which they not only create but continuously champion. Once empowered, all other individuals in the organization should work together to understand and follow the path for this new vision. *Note: this workshop is being held in conjunction with the Annual ASQ Spring Conference scheduled for Thursday, April 10, 2008.*

This seminar will help you:

- Understand the Origins of Lean Activity
- Understand the Lean Philosophy
- Learn Various Lean Techniques and Their interrelations
- Learn Some of the Tools and Techniques Used by Toyota
- Understand the Sequence of Implementing Lean
- Gain an Understanding of Value Stream Mapping

Agenda:

- 7:30 – 8:00 Registration
- 8:00 – 8:20 Introductions
- 8:20 – 9:20 Lean Overview
- 9:20 – 9:30 Break
- 9:30 – 10:30 Lean Philosophy and Tools
- 10:30 – 11:15 How do I Implement Lean?
- 11:15 – 12:00 5S Overview
- 12:00 – 1:00 Lunch (included in workshop fee)
- 1:00 – 2:15 Toyota Production System Overview
- 2:15 – 2:30 Break
- 2:30 - 4:30 Value Stream Mapping and Wrap Up

About the Speaker

Denny Larsen worked at John Deere for 30 years. He has a B.S. degree in Business Management. While at John Deere, Denny worked in numerous management positions. He managed shop floor schedulers, buyers, and material specialists. He worked on redevelopment projects for the Drive Train division of John Deere and was instrumental in setting up a new Deere facility in Mexico. He also worked with Deere suppliers to improve supply management techniques. He was responsible for implementing Demand Flow and was the team leader for the redevelopment of Material flow and Lean implementation for the John Deere Waterloo Works. After leaving Deere, Denny worked for 3 years for Toyota as their TPS Manager. Denny has also served as the International President of APICS.

Location:

Kirkwood Training and Outreach Services Center
3375 Armar Drive
Marion, IA.

Registration Deadline:

Noon on Wednesday, April 9. Register at <http://www.iowaqc.org>

Registration Fees:

APICS/IQC Workshop (member)	\$199
APICS/IQC Workshop (non member)	\$249
ASQ/IQC Conference (member)	\$125
ASQ/IQC Conference (non member)	\$149
APICS Workshop and Conference (member)	\$299
APICS Workshop and Conference (non member)	\$375

Additional Information:

Contact Sarah Kelly at 319-398-7101

CSCP Certification

New APICS Certified Supply Chain Professional (CSCP) Exam Date

APICS is pleased to announce the addition of an APICS CSCP exam date of December 13, 2008. Eligibility applications must be received by October 13, and the exam registration deadline is October 31.

Want to earn the APICS CSCP designation? Prepare for the December 13 exam by attending the CSCP course being offered at Kirkwood Community College, starting Thursday, September 11, and continuing for 12 weeks.

The Certified Supply Chain Professional (CSCP) program is a new industry educational and certification program created to meet the rapidly changing needs of the supply chain management field.

From the manufacturing to the service industry, regardless of whether a company is serving business or consumer markets or is for profit or not-for-profit, the increasingly important role of supply chain management is affecting all organizations. Customers already expect good quality at low prices, and speed of delivery is becoming more important. As a result, effective supply chain management has become essential to successfully compete in today's global marketplace.

The CSCP program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

For more information on the APICS CSCP exam or to register, visit www.apics.org/certification/cscp.

APICS: Advanced Supply Chain Management

Prepares students for the APICS Certified Supply Chain Professional program. Students will learn how to boost productivity, and integrate and effectively manage worldwide supply chain activities. Prerequisite: APICS Certification or Bachelor's degree in appropriate field. Course fee includes text books and access to course Website. Fee does not include test, scheduled for December 6.

Thursdays, 6:00-9:00. 12 sessions, starting September 4th. (no class Sep 11)

Learning Facilitator: Milden

Location: Iowa Hall, Kirkwood Main Campus

Fee: \$1150.00

Registration deadline is Friday, August 29.

CPIM Certification

CPIM

The APICS Certified in Production and Inventory Management (CPIM) program is an internationally recognized professional certification in the area of operations management. The goal of the program is to educate individuals on the concepts, tools, terminology, and integration of topics across operations functions.

The CPIM program includes:

- Entry module: Basics of Supply Chain Management
- Business process modules: Master Planning of Resources, Detailed Scheduling and Planning, and Execution and Control of Operations
- Capstone module: Strategic Management of Resources

All courses are offered through Kirkwood's Continuing Education Division.

Basics of Supply Chain Management - CBPR-170-BRE-04

This class covers the fundamental concepts in managing the complete flow of materials, information, and financials in a supply chain. The class will focus on material flow, from internal and external suppliers, to and from your organization. The class is the entry level class for the APICS Certified in Production and Inventory Management Program. Course fee includes student workbook, additional readings, and the APICS certification exam

Thursdays April 10 - June 12, 2008 6:00-9:00 PM

Learning Facilitator: Milden

Marland Room, Main Campus

Exam - June 14 - room 133 @ KTOS

Detailed Scheduling and Planning - CBPR-155-BRE-02

This class covers the techniques for material and capacity scheduling, the methods of inventory management, and supplier planning and relationships. The focus is on material and capacity requirements planning. Course fee includes student workbook, additional readings, and the APICS certification exam.

Mondays March 31 - June 9, 2008 6:00-9:00 PM

Learning Facilitator: Teel

Room 133 - KTOS

Exam - June 14 - room 133 @ KTOS

APICS: Execution and Control of Operations

Focuses on prioritizing and sequencing work, executing work plans and implementing controls, reporting activity results, and providing feedback on performance. The course explains techniques for scheduling and controlling production processes, the execution of quality initiatives and continuous improvement plans, and the control and handling of inventories. Course fee includes APICS exam, scheduled for December 13.

Mondays, 6:00-9:00. 10 sessions, starting September 22th. (no class Oct 13)

Instructor: Teel

Location: KTOS Center

Fee: \$450.00

Registration deadline is Wednesday, September 24.

To register for classes, call 319-398-1022 or register on line at Kirkwood's website:

www.foryourlifetime.com

IRS Lifetime Learning Credits and CPIM Courseware

Are the chapter's CPIM courses eligible for the IRS Lifetime Learning Credits?

IRS Publication 970 (pp.12-16) discusses lifetime learning credits. In 2003, the maximum lifetime learning credit increased to \$2,000. A tax credit reduces the amount of income tax you may have to pay. Unlike a deduction, a credit directly reduces the tax itself rather than the amount of income subject to taxation.

The publication states that you can claim the lifetime learning credit for any qualified expenses of "courses taken to acquire or improve job skills, even if the courses are not part of a degree program."

The IRS notes that in order to claim the Lifetime Learning Credit, courses must be taken at an "eligible educational institution." Quoting further, "an eligible educational institution is any college, university, vocational school, or other postsecondary educational institution eligible to participate in a student aid program administered by the Department of Education."

Anyone enrolled at a qualifying educational institution can claim a credit up to \$2,000 for tuition, fees and required materials. IRS Publication 970 goes on to say that "the lifetime learning credit is based on qualified tuition and related expenses you pay for yourself, your spouse, or a dependent for whom you claim an exemption on your tax return. ...The course must be either part of a postsecondary degree program or taken by the student to acquire or improve job skills."

The materials for the courses do not have to meet an eligibility standard. However, Publication 970 does state that "student-activity fees and fees for course-related books, supplies, and equipment are included in qualified tuition and related expenses **only** if the fees must be paid **to the institution** as a condition of enrollment or attendance." The Cedar Valley classes offered through Kirkwood include tuition, books, and the exam, and thus would appear to meet the eligibility standard.

If you study on your own and take the test, you are not eligible to claim a credit.

The above does not represent tax advice from the Cedar Valley Chapter. Please consult your tax advisor to determine if you are eligible to claim a lifetime learning credit.

Chapter Sponsored Workshops

Cedar Valley Chapter Introduces The Inventory Control Workshop Series for 2008 (remaining sessions)

September 9: **Distribution Inventory Management**
October 14: **Cycle Counting**
November 11: **Physical Inventory**

All classes will be held at Room 133, KTOS Center, Kirkwood Community College.

Time: 1:00 – 5:00 PM

Cost: \$159.00 per course. Course fee includes workbook.

Distribution Inventory Management: CBPR-220-BRE-01

- Workshop discusses the objectives of distribution, activities, replenishment methods, application of lean techniques to distribution inventories, and ways to improve operational efficiency.

Instructor: Wilson

Tuesday, September 9, 1:00 – 5:00 PM

Location: Room 133, KTOS Center

Cost: \$159.00.

Registration deadline is Thursday, September 4.

Cycle Counting: CBPR-225-BRE-01

- Workshop discusses concept of cycle counting, its benefits, how to utilize control groups, and the application of continuous improvement concepts to inventory accuracy.

Tuesday, October 14, 1:00 – 5:00 PM

Instructor: Milden

Location: Room 133, KTOS Center

Cost: \$159.00.

Registration deadline is Thursday, October 9.

Physical Inventory: CBPR-230-BRE-01

- Workshop discusses physical inventory preparation, defining control criteria for auditing, how to prepare counters, and how to reconcile discrepancies and close a physical inventory.

Tuesday, November 11, 1:00 – 5:00 PM

Instructor: Milden

Location: Room 133, KTOS Center

Cost: \$159.00.

Registration deadline is Thursday, November 6.

To register, contact Gayle Kennedy at Kirkwood. Phone: 319-398-5623. Or register at Kirkwood's Continuing Education Website www.kirkwood.edu/ce

Chapter News

Annual Membership Dues

Renew your annual membership dues Before April 1, 2008 at the Current Rate!

Beginning April 1, 2008 professional and international membership dues (including chapter when applicable) will increase to \$200*. Renew today so you won't miss a day of exclusive member benefits at the current rate.

Chapter Elections

Election for the Board of Directors for the Cedar Valley Chapter of APICS will be held at the April meeting. Anyone who is interested in being considered for election to an office, should contact the Nominating Committee (Tim Soukup - trsoukup@rockwellcollins.com or Gerald Muench - gamuench@rockwellcollins.com). Please let the committee know what office / offices you would like to be considered for.

This is the proposed roster for the Cedar Valley Chapter Board of Directors for the year 2008-2009. This proposed roster will be presented to the chapter for election at the April 8th chapter meeting.

Proposed APICS 2008-09 Board of Directors:

President – Kristin King

President-Elect – Rick Held

Past-President – Kirk Schroeder

Education – Jim Milden

Programs – Joni Phillips

Communications – TBD

Marketing – TBD

Membership – Gerald Muench

Historian – Dennis Teel

Finance – Kay Pelusi

Administration – Mary Knutson

Members-at-Large – Tim Soukup, Marty Novak, Chad Wilson, Melissa Williams, Gordon Baker, Kavi Parupally

There are still positions that are open for nomination by the membership, so please contact Tim Soukup or Gerald Muench if you are interested in a position on the chapter board of directors.

APICS Member Resources

APICS Dictionary

Search for definitions for more than 3,500 inventory and supply chain management terms from the *APICS Dictionary*, 11th edition. This online version of the dictionary contains terms based on the continually expanding APICS body of knowledge. Only APICS members have access to this useful online tool. Go to: <http://www.apics.org/resources/dictionary/results>

APICS members are eligible to receive one copy of the printed dictionary free of charge. [Order yours](#) today!

The [APICS Dictionary](#) and the [APICS Illustrated Dictionary](#) CD-ROM are also available for purchase through the APICS Bookstore.



The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals. To learn more about the APICS community, visit www.apics.org.

Locally, we're the Cedar Valley APICS Chapter - serving its members and the Cedar Rapids, Iowa City, and surrounding business community since 1972. We're a non-profit volunteer organization, dedicated to providing leading edge learning opportunities, professional certification, networking, and access to the education resources of APICS International.

Our mission is to develop, promote, and recognize the professional management of resources by individuals and enterprises.

Cedar Valley APICS Board of Directors 2006-2007

www.cedarvalleyapics.org

<p>President Kristin King Rockwell Collins (319) 295-1682 kking29@mchsi.com</p>	<p>President Elect / Website Rick Held CPIM Whirlpool Appliances (319) 377-9606 rick.held@mchsi.com</p>	<p>Past President Kirk Schroeder CPIM Rockwell Collins (319) 295-9664 kaschroe@rockwellcollins.com</p>
<p>Chapter Historian Steve Rose CPIM Midland Forge (319) 362-1111 W, (319)455-2264 H steve.rose@cmworks.com</p>	<p>Director of Finance Kay Pelusi CPIM Rockwell Collins (319) 295-4361 kmpelusi@rockwellcollins.com</p>	<p>Director of Administration Mary Knutson CPIM Rockwell Collins (319) 295-9950 W mjknutso@rockwellcollins.com</p>
<p>Director of Education Jim Mildren CPIM CIRM CSCP Apache Hose & Belting, Inc. (319)365-0471 X293 W (319)365-7127 H jim.mildren@apachehb.com</p>	<p>Director-of Programs Dennis Teel CPIM CSCP Energy Manufacturing Company (319) 465-3537 X 292 dteel@energymfg.com</p>	<p>Director of Membership Gerald Muench CPIM Rockwell Collins (319) 295-1438 gamuench@rockwellcollins.com</p>
<p>Director of Marketing Sanh Tran CPIM Legacy Manufacturing Company (319) 373-7305 sqtranever@yahoo.com</p>	<p>Director of Communications Joni Philips PMX Industries joanne.philips@ipmx.com</p>	<p>Director-At-Large Jacki Carlson Proctor & Gamble Co. (641) 512-3933 carlson.js@pg.com</p>
<p>Director-At-Large Tim Soukup Rockwell Collins (319) 295-9574 trsoukup@rockwellcollins.com</p>	<p>Director-At-Large Melissa Williams CPIM, CSCP Rockwell Collins (319) 295-0909 mmwillia@rockwellcollins.com</p>	<p>Director-At-Large Kavi Parupally CPIM Rockwell Collins (319) 295-6280 kkparup9@rockwellcollins.com</p>
<p>Director-At-Large Gordon Baker CSCP Alliant Energy gordonbaker@alliantenergy.com</p>	<p>Director-At-Large Chad Wilson CPIM Cedarapids, Inc. wilsonc@cedarapids.com</p>	<p>Director-At-Large Marty Novak CPIM Oral-B Laboratories novak.mg@pg.com</p>

Cedar Valley APICS Company Coordinators

Special thanks to Cedar Valley Company Coordinators, our behind-the-scenes recruiters of new members, PDM attendees, and Certification students:

Company	Coordinator	Email Address
Apache Hose & Belting Inc.	Jim Milden CPIM CIRM CSCP	jim.milden@apachehb.com
Cargill Inc.	Debra Pingel CPIM	deb_pingel@cargill.com
Clipper Winc	Dave Capouch CPIM	DCapouch@ClipperWind.com
Energy Manufacturing Company	Dennis Teel CPIM CSCP	dteel@energymfg.com
Evergreen Packaging Equip.	Patricia Pattison	Pat.Pattison@ipaper.com
Genencor International Inc.	Michael Felton CPIM	mfelton@genencor.com
Hunters Specialties Inc.	Doug Roman CPIM	droman@hunterspec.com
Johnson Controls Inc	Steve Schmitz CPIM	steven.e.schmitz@jci.com
Kinze Manufacturing Inc.	Joe Miller CPIM	jmiller@kinze.com
Kirkwood Community College	Stephanie Bredman	sbredman@kirkwood.edu
Lear Corporation	Cathy Bolton	cbolton@lear.com
Legacy Manufacturing Company	Sanh Tran CPIM	sqtran@legacymfg.com
McLeod USA	Gregg Stark CPIM CIRM	gstark@McLeodUSA.com
Midland Forge	Steve Rose CPIM	steve.rose@cmworks.com
PMX Industries	Joni Philips	joanne.philips@ipmx.com
Norwood -Souvenir	Dave Beastrom CPIM	DBeastrom@norwood.com
Oral B	Marty Novak CPIM	novak.mg@pg.com
Procter & Gamble Co	Eric Van Roekel CPIM	vanroekel.ed@pg.com
Quaker Oats Company	Kay Driscoll	kay_driscoll@quakeroats.com
Rockwell Collins	Tim Soukup	trsoukup@rockwellcollins.com

Help For Our “Downsized” APICS Members

“Seeking Employment” advertisement in our Cedar Valley Views newsletter—Quarter-page ad FREE to unemployed Cedar Valley APICS members. Copy due 15th of the month. Contact Director of Communications Joni Philips

APICS Career Center—all candidates may search jobs, but only APICS members receive the added benefits of posting resumes and receiving email alerts when new positions are listed. Visit the APICS Career Center at www.apics.org, phone (800)444-2742, or email jobs@apicshq.org.

Benefits Extension for Unemployed Members Program—a six-month extension of membership benefits without cost. Contact Kirk Schroeder for more info and an application.

Job Postings

A separate e-mail distribution list has been set up for job postings. If you would like to receive these postings, please contact Rick Held at rick.held@mchsi.com and ask to be added to the job postings list. You can have the newsletter and these job postings sent to different email addresses if you like.

If you have a Job you would like distributed to this list, also email to the above address.

Job Postings will also be available on the chapter website, www.cedarvalleyapics.org

Cedar Valley Views, the chapter's monthly newsletter, is available by email or on the chapter website, www.cedarvalleyapics.org. You may request inclusion on our email distribution by contacting the editor, Joni Philips at (319) 573-9650 or philipsjnd@msn.com. We welcome your inquiries regarding articles, submissions, advertising, address changes, etc. The deadline for each monthly issue is the 15th of the preceding month. The newsletter may be forwarded to interested parties; articles may be reprinted with permission from Cedar Valley APICS.

