

Cedar Valley Views

Build Your Business - Build Your Team - Build Your Career

September 2009



The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals.

To learn more about the APICS community, visit:
www.apics.org



Locally, we're the Cedar Valley APICS Chapter - serving its members and the Cedar Rapids, Iowa City, and surrounding business community since 1972. We're a non-profit volunteer organization, dedicated to providing leading edge learning opportunities, professional certification, networking, and access to the education resources of APICS International.

Our mission is to develop, promote, and recognize the professional management of resources by individuals and enterprises.

To learn more about the Cedar Valley Chapter, visit:
www.cedarvalleyapics.org

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September Professional Development Meeting

Topic: The Holy Grail: Lean? Six Sigma? TOC?
 Presenter: Tim Sullivan



Date: Tuesday, September 8, 2009
 Location: Longbranch Hotel and Restaurant
 90 Twixt Town Rd NE, Cedar Rapids, IA
 Schedule: 6:00 Networking
 6:30 Chapter Business
 6:45 Dinner
 7:30 Program

RSVP Due Date: Friday, September 4, 2009
 RSVP to: cedarvalleyapics@gmail.com
 Cost (payable at check-in): \$10 Members / \$20 Non-members - **Please Note:** No-shows are billed

Preview: This presentation briefly examines Lean, Six Sigma, and TOC (Theory of Constraints) individually. Participants are asked to share their experiences and to comment on the advantages and limitations of each. The presenter then shares the results of a study which compared the stand alone use of Lean and Six Sigma with an approach that synergistically used TOC, Lean, and Six Sigma.

NOTE: This approach was documented in the May 2006 APICS Magazine in an article titled, "Continuous Improvement Trio". It is not necessary to read the article before the presentation but doing so may prepare participants to ask more in depth questions.

Presenter bio: Tim Sullivan is an experienced consultant, educator, facilitator and conference speaker. He combines his experiences as a coach, corporate trainer, and manager in the private and public sectors with his training in the concepts and tools from Lean, TOC (Theory of Constraints), and Six Sigma in his approach to problem solving.

Tim retired after 17 years with Iowa State University's Center for Industrial Research and Service (CIRAS). Since then he has consulted in the healthcare industry. Tim has presented at conferences, including the TOC- International Certification Organization conference in Barcelona, Spain as well as to several APICS chapters as far away as Texas.

Prior to his 17 years at CIRAS, Tim worked 11 years for John Deere. He is a native of Dubuque, IA and resides in Urbandale, IA with his wife Jane. They have two grown sons, Barry and Kyle.

2009-2010 PDM Schedule

Date	Company/Speaker	Topic
9/8/2009	Tim Sullivan	Manufacturers' Holy Grail (Lean? Six Sigma? TOC?)
10/13/2009	Alpla, Inc	Tour
11/10/2009	Tom Schulte	TBA
1/12/2010	Gale Mote	Implementing Successful Change
2/9/2010	TBA	TBA
3/9/2010	Sign Productions	Tour
4/13/2010	TBA	TBA

Special Note to Members Joining from the former Southeast Iowa Chapter

The CDVA Board encourages everyone to attend the PDM's. We realize the PDM's can be quite a distance to drive for members living in the Southeast portion of the district.

If we have a minimum of 5 people from the Southeast area sign up for the November PDM, the CDVA Chapter will arrange for transportation to pick-up and drop-off in Mount Pleasant, as well as cover the cost of the dinner.

If you are interested in this opportunity, please RSVP by **October 31, 2009**.

As with any other PDM, prospective members are always welcome.

New Educational Offerings

APICS Courses at Kirkwood Community College: Fall 2009 Catalog

APICS: Physical Inventory and Cycle Counting: #CBPR-212-SLI01

This workshop discusses how to create the best physical inventories, what steps to perform in advance, and how to keep physical inventory under control. Participants will also learn how to implement and improve a cycle counting program with root cause analysis of inventory errors. Course fee includes student workbooks.

Tuesday, September 8, 8:00 – 5:00

Instructor: Chad Wilson

Location: Continuing Education Building, Room 123

Fee: \$199

Registration deadline is noon on Wednesday, September 2

APICS: Master Planning of Resources: #CBPR-145-SLI01

Explores the concepts of sales and operations planning, demand management, distribution, and master scheduling to identify and evaluate internal and external sources of demand and forecasting requirements. Explains the master schedule process and how to achieve a realistic master production schedule. Course fee includes student workbook, additional readings, and the APICS certification exam.

Thursdays, 6:00-9:00. 10 sessions, starting September 24th. Exam Dec. 12th.

Instructor: Jim Mildren

Location: Continuing Education Building, Room 122

Fee: \$489

Registration deadline is noon on Monday, September 21

APICS: 5S for the Office: #CBPR-14-SLI01

Dramatically reduce the costs and time of doing office work through examples and interactive exercises. This workshop will train office workers on the LEAN principles of sort, set in order, shine, standardize, and sustain. Eliminate wasteful activities in the office through the use of 5S..

Tuesday, October 13, 1-4 PM

Instructor: Denny Larsen

Location: Continuing Education Building, Room 123

Fee: \$169

Registration deadline is noon on Thursday, October 8

APICS: Basics of Inventory Management and Distribution: #CBPR-205-SLI01

Learn the fundamental concepts and strategies of good inventory management, inventory management- decision making and physical distribution. Explore how to effectively manage your company's largest asset. Tuition includes student workbooks

Tuesday, November 10, 8:00 – 5:00

Instructor: Dennis Teel

Location: Continuing Education Building, Room 123

Fee: \$199

Registration deadline is noon on Thursday, November 5

APICS Courses at Kirkwood Community College: Winter 2010 Catalog

APICS: Advanced Supply Chain Management: #CBPR-165-SLI01

Prepares students for the APICS Certified Supply Chain Professional program. Students will learn how to boost productivity, and integrate and effectively manage worldwide supply chain activities. Modules include: supply chain fundamentals, building competitive operations and logistics, managing supplier and customer relationships, and using IT to enable supply chain management. Prerequisite: APICS Certification or Bachelor's degree in appropriate field. Course fee includes text books and access to course Website. Fee does not include computer based test. Test dates: March 13 - April 10.

Thursdays, 6:00-9:00. 11 sessions, starting January 14.

Instructor: Milden

Location: Kirkwood Main Campus

Fee: \$1299.00

Registration deadline is Friday, January 8.

Note that the Advanced Supply Chain Management classes are open enrollment; however, to qualify for the CSCP exam, the candidate must meet one of the following criteria:

- BS or BA plus two years of related business experience
- CPIM, CFPIM, CIRM or CPM designation plus two years of related business experience
- Five years related business experience

APICS: Basics of Supply Chain Management: #CBPR-170-SLI01

This class covers the fundamental concepts in managing the complete flow of materials, information, and financials in a supply chain. The class will focus on material flow, from internal and external suppliers, to and from your organization. The class is the entry level class for the APICS Certified in Production and Inventory Management Program. Course fee includes student workbook, additional readings, and the APICS certification exam.

Thursdays, 6:00 – 9:00. 10 sessions, starting January 21, exam on April 10.

Instructor: Chad Wilson

Location: Kirkwood Main Campus

Fee: \$489.00

Registration deadline is Friday, January 15

Detailed Scheduling and Planning: #CBPR-155-SLI01

This class covers the techniques for material and capacity scheduling, the methods of inventory management, and supplier planning and relationships. The focus is on material and capacity requirements planning. Course fee includes student workbook, additional readings, and the APICS certification exam.

Thursdays, 6:00-9:00. 9 sessions, starting April 15, exam June 12th

Instructor: Milden

Location: Kirkwood Main Campus

Fee: \$489.00

Registration deadline is Friday, April 9

2009-2010 Education Schedule

APICS: Physical Inventory and Cycle Counting: #CBPR-212-SLI01

Tuesday, September 8, 8:00 am - 5:00 pm

Registration deadline is noon on Wednesday, September 2

APICS: Master Planning of Resources: #CBPR-145-SLI01

Thursdays, September 24 - December 3 (10 sessions), 6:00 pm - 9:00 pm

Exam: Saturday, December 12

Registration deadline is noon on Monday, September 21

APICS: 5S for the Office: #CBPR-14-SLI01

Tuesday, October 13, 1:00 pm - 4:00 pm

Registration deadline is noon on Thursday, October 8

APICS: Basics of Inventory Management and Distribution: #CBPR-205-SLI01

Tuesday, November 10, 8:00 am - 5:00 pm

Registration deadline is noon on Thursday, November 5

APICS: Advanced Supply Chain Management: #CBPR-165-SLI01

Thursdays, January 14 - March 25 (11 sessions), 6:00 pm - 9:00 pm

Computer-based exam dates: March 13 - April 10

Registration deadline is Friday, January 8

Note that the Advanced Supply Chain Management classes are open enrollment; however, to qualify for the CSCP exam, the candidate must meet one of the following criteria:

- BS or BA plus two years of related business experience
- CPIM, CFPIM, CIRM or CPM designation plus two years of related business experience
- Five years related business experience

APICS: Basics of Supply Chain Management: #CBPR-170-SLI01

Thursdays, January 21 - March 25 (10 sessions), 6:00 pm - 9:00 pm

Exam: Saturday, April 10

Registration deadline is Friday, January 15

Detailed Scheduling and Planning: #CBPR-155-SLI01

Thursdays, April 15 - June 10 (9 sessions), 6:00 pm - 9:00 pm

Exam: Saturday, June 12

Registration deadline is Friday, April 9

Course descriptions can be viewed at the following locations:

- Kirkwood Website: www.kirkwood.edu/ce
- Cedar Valley APICS chapter website: www.cedarvalleyapics.org/Education/education.htm

For More Info, Contact:

Director of Education / Instructor

Jim Milden CPIM, CIRM

Apache Hose & Belting

319-365-0471 x 293 (Work)

jim.milden@apachehb.com

Register Through Kirkwood Community College using one of the following convenient options:

- Follow the easy phone registration instructions in the latest issue of the Kirkwood Catalog
- Phone 398-1022 or 1 (800) 332-8833 for assistance
- Register online at www.foryourlifetime.com

Payment options include:

- company billing
- credit card
- check

Upcoming APICS Online Events

The National chapter regularly offers webinars covering issues and topics pertinent to members of the organization. The following upcoming Webinars are currently posted on the APICS website (www.apics.org)

Distribution Requirements Planning: Minimize Surprises and Maximize Efficiency

Presented by Dewey Stevens, CPIM, CSCP, C.P.M., CPP, Fox Valley Technical College
Anne Haberkorn, CFPIM, CSCP, C.P.M., Jonah, Director, Lean Performance Center and Supply Chain Solutions, Fox Valley Technical College
September 10, 2009
1:00–2:00 p.m. CT

Today, more than \$1 trillion is spent annually on supply chain costs in the United States. Executives estimate that nearly 10 percent of their companies' gross revenues are spent on supply chain costs, including transportation, inventory carrying costs, and so forth. To minimize these costs and maximize distribution efficiency, professionals must have a basic knowledge of distribution requirements planning (DRP).

Participate in this APICS Webinar to gain an understanding of the practical applications of supply chain distribution requirements planning and to gain a broad overview of distribution management.

Your participation in this APICS online event earns you one professional development point toward your APICS certification maintenance.

[Register today.](#)

APICS Extra Live: Contingency Theory—Fit the Solution to the Problem

Presented by Richard Crandall
October 21, 2009
1:00 p.m.–2:00 p.m. CT

[Register now.](#)

Learn how to evaluate and overcome change-management challenges during this complimentary APICS online event. Webinar participants will consider three critical elements to successful change management, including the environment in which a company operates, capabilities, and the strategies employed in matching capabilities with the environment.

Attend APICS Extra Live to better understand how to

- manage change in a business climate where change is inevitable
- select and prioritize initiatives with limited resources
- reevaluate and modify best practices to reflect changing business conditions
- cultivate agility when dealing with disruptive changes
- understand and respond to outside influences that often affect business decisions.

For updated details on the webinars, or to view up-to-the-minute webinar opportunities, visit the APICS Online Events section of the APICS website:

http://www.apics.org/Education/Online_Events.htm

Newly Certified Members

The following members received their certifications this past April, May, June, and July:

CSCP:

- Lei Song - 6/20/2009

Certification Anniversaries

The following members mark anniversaries of their certifications during the months of May through September:

CSCP:

- Mark Burkman - 6/23/2007 - 2 Years
- Karen Johnson - 6/23/2007 - 2 Years

CPIM:

- Gale Mote - 8/4/1984 - 25 Years
- Michael Felton - 7/14/1990 - 19 Years
- Lori Field - 7/10/1999 - 10 Years
- Keun Lee - 7/22/2000 - 9 Years
- Kirk Schroeder - 8/12/2000 - 9 Years
- Kurt Carr - 9/8/2001 - 8 Years
- Scott Erickson - 9/14/2002 - 7 Years
- Terri Kenward - 9/14/2002 - 7 Years
- Matt MacNider - 9/14/2002 - 7 Years
- Lori Jaspering - 5/2/2003 - 6 Years
- Todd Peterson - 6/14/2003 - 6 Years
- Rick Held - 6/14/2003 - 6 Years
- Theresa Heitman - 6/14/2003 - 6 Years
- Kay Pelusi - 6/10/2005 - 4 Years
- Jacob Larsen - 6/9/2007 - 2 Years
- Lori Whitehead - 6/9/2007 - 2 Years
- Christian Elliott - 6/9/2007 - 2 Years
- Lei Song - 7/5/2008 - 1 Years
- Brian Nicola - 7/12/2008 - 1 Years

CIRM:

- Elizabeth Flynn - 5/17/1997 - 12 Years

Please Note: Every effort has been made to recognize all new certifications and certification anniversaries occurring in the time-frames listed above. If you believe you should have appeared in one of these two sections, please contact cedarvalleyapics@gmail.com with the details you expected to see. Please use the subject line "Certification Recognition" to ensure we can begin investigating as soon as possible.

Board of Directors

President	President Elect	Past President
Rick Held CPIM	Chad Wilson CPIM, CSCP	Kristin King
319-743-5468 (Cell)	Centro Inc. 319- 241-0654	Rockwell Collins 319-295-1682
rick.held@mchsi.com	cdwilson70@yahoo.com	kking29@mchsi.com
Director of Education	Director of Programs	Director of Finance
Jim Milden CPIM, CIRM CSCP	Matt MacNider	Kay Pelusi CPIM
Apache Hose & Belting 319-365-0471 x293 (Work)	Rockwell Collins 319-295-7085	Rockwell Collins 319-295-3257 (Work)
jim.milden@apachehb.com	mmmacnid@rockwellcollins.com	kmpelusi@rockwellcollins.com
Director of Administration	Director of Marketing	Director of Membership
Mary Knutson CPIM	Mark Burkman CPIM, CSCP	Melissa Williams CPIM, CSCP
Rockwell Collins mjknutso@rockwellcollins.com	University of Iowa mark-burkman@uiowa.edu	Rockwell Collins mmwillia@rockwellcollins.com
Director of Communications	Member-at-large	Member-at-large (Programs)
Brian Nicola CPIM	Kirk Schroeder CPIM	Gordon Baker
Yell Adworks, Inc 319-790-3891 (Work) 319-400-0922 (Cell)	Rockwell Collins 319-295-9664 (Work) kaschroe@rockwellcollins.com	Alliant Energy gordonbaker@alliantenergy.com
brian.nicola@yelladworks.us		

Company Coordinators

Special thanks to Cedar Valley Company Coordinators, our behind-the-scenes recruiters of new members, PDM attendees, and Certification students:

Company	Coordinator	Email Address
Apache Hose & Belting Inc.	Jim Milden CPIM CIRM CSCP	jim.milden@apachehb.com
Cargill Inc.	Debra Pingel CPIM	deb_pingel@cargill.com
Clipper Windpower	Dave Capouch CPIM	DCapouch@ClipperWind.com
Evergreen Packaging Equip.	Patricia Pattison	Pat.Pattison@ipaper.com
Genencor International Inc.	Michael Felton CPIM	mfelton@genencor.com
Hunters Specialties Inc.	Doug Roman CPIM	droman@hunterspec.com
Kinze Manufacturing Inc.	Joe Miller CPIM	jmiller@kinze.com
Kirkwood Community College	Janet Slimak	jslimak@kirkwood.edu
McLeod USA	Gregg Stark CPIM CIRM	gstark@McLeodUSA.com
Oral B	Marty Novak CPIM	marty_novak@gillette.com
Procter & Gamble Company	Eric Van Roekel CPIM	vanroekel.ed@pg.com
Quaker Oats Company	Kay Driscoll	kay_driscoll@quakeroats.com
Rockwell Collins	Tim Soukup	trsoukup@rockwellcollins.com

Member/Company Profile

Each month, the CDVA Board of Directors would like to profile a member, or a company that sponsors one or more members.

If you are interested in being profiled, or would like to have your company profiled, submit answers to the questions below to cedarvalleyapics@gmail.com

For individuals, tell us:

- Your name
- Picture (optional)
- APICS certifications held
- Company Name and location
- Job Title
- Job responsibilities- 1 or 2 sentence overview
- Number of years you have been an APICS member
- Initial reason for joining APICS- 1 or 2 sentences
- Ways knowledge gained through involvement with APICS has helped in your career- 3-4 examples

For businesses, tell us:

- Company name and location
- Picture (optional)
- Number of total employees
- Number of APICS members in the company
- Industry/Field- 1 or 2 sentence overview of the company's products/services
- Number of years the company has sponsored APICS members
- Initial reason for becoming involved with APICS- 1 or 2 sentences
- Benefits gained from continuing support of employee membership in APICS- 3-4 examples

We'll choose 1-2 profiles each month to include in the Member/Company Profile section of the newsletter

Success Story

The CDVA Board of Directors would like to feature a local company or individual each month to showcase the benefits provided through involvement with APICS.

Do you know of a member of the CDVA chapter who has utilized knowledge gained from participation in APICS to bring about improvement in her/his company? Do you know of a local business that has supported employee involvement in APICS and embraced the Organization's philosophy in order to grow the business?

If so, submit these success stories, along with any applicable photographs or illustrations, to cedarvalleyapics@gmail.com.

We'll choose at least one story each month to include in the Success Stories section of the newsletter

Member Benefits

Benefits Extension for Unemployed Members Program—a six-month extension of membership benefits without cost. Contact the chapter president for more info and an application.

Local Benefits:

The CDVA Board of Directors is actively looking into ways to provide added benefits to the local chapter members

- Discounted PDM rates were instituted this year- cost for current members has been cut in 1/2, to \$10 per PDM.
- Additional benefits are currently being planned and will be added to this section as they become available.

National Benefits:

APICS offers a number of membership options, with a number of benefits associated with each category of membership. Details on the benefits provided through membership in APICS can be found at the following link:

<http://www.apics.org/Membership/Categories/>

Useful Links/Resource Spotlight

This section will highlight links to articles and resources that are pertinent to issues being covered in recent and upcoming PDM's or in current educational offerings

This month's links:

<http://www.apics.org/Resources/Publications/article.asp?ID=493>

Summary:

"Continuous Improvement Trio" by Reza M Pirasteh, Ph.D., and Kimberly S. Farah, Ph.D.; May 2006, APICS magazine

Combining the theory of constraints, lean, and six sigma to form "TLS" is an innovative process improvement methodology with real-world results.

NOTE: This is the article that was referenced in the September PDM preview. It is not necessary to read the article before the presentation but doing so may prepare participants to ask more in depth questions.

<http://www.alpla.com/index.php?lang=en>

Summary:

This is the corporate website for Apla, Inc., the company that will be hosting the plant tour for the October PDM. The site provides a great deal of information about the company, including its competences, initiatives, and markets.

Surveys

From time to time, the CDVA board will post surveys to gather feedback from the CDVA members. Input from these surveys will be used to help ensure the decisions we are making and the direction we are taking are providing maximum value to the chapter membership.

- Simple surveys will be held in the newsletter with responses to be sent to the chapter e-mail address.
- Surveys with more questions will have links to a website so that these can be completed with the most ease and efficiency possible.

Feedback

Questions/Comments/Concerns/Ideas related to the newsletter or CDVA chapter are always welcome. Please send any correspondence to cedarvalleyapics@gmail.com, using the subject line "Feedback."