

Cedar Valley Views

Build Your Business - Build Your Team - Build Your Career

November 2009



The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals.

To learn more about the APICS community, visit:
www.apics.org



Locally, we're the Cedar Valley APICS Chapter - serving its members and the Cedar Rapids, Iowa City, and surrounding business community since 1972. We're a non-profit volunteer organization, dedicated to providing leading edge learning opportunities, professional certification, networking, and access to the education resources of APICS International.

Our mission is to develop, promote, and recognize the professional management of resources by individuals and enterprises.

To learn more about the Cedar Valley Chapter, visit:
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The Cedar Valley Chapter has achieved the Chapter Benchmarking and Reporting (C-BAR) Gold award level. The submission demonstrates the chapter's dedication to providing exemplary member services and professional development opportunities to APICS members and customers.

November Professional Development Meeting

This month's meeting will be a joint PDM with the Key City Chapter.

Take advantage of this opportunity to meet fellow APICS members from the Dubuque area.

Topic: FACILITATING SKILLS! The Art of Helping Teams Succeed
Presenter: Tom Schulte

Date: Tuesday, November 10, 2009
Location: Longbranch Hotel and Restaurant
90 Twixt Town Rd NE, Cedar Rapids, IA
Schedule: 6:00 Networking
6:30 Chapter Business
6:45 Dinner
7:30 Program

RSVP Due Date: Friday, November 6, 2009, 5:00 pm
RSVP to: cedarvalleyapics@gmail.com
Cost (payable at check-in): \$10 Members / \$20 Non-members - **Please Note:** No-shows are billed

Preview: Do you break out in hives at the thought of being project team leader or meeting facilitator? Are you sometimes at a loss at how to help your work team perform together more effectively? Did you ever wonder why some people seem to be so natural guiding team discussions and thinking? If you answered "yes" to any of those questions then here is some good news: effective facilitators are developed—not born. With the right understanding, attitude, and the use of some simple tools and skills, anyone can successfully develop and lead a team—and enjoy every minute of it.

Participant Benefits: This presentation, through the use of the P.O.I.N.T. (Plan-Observe-Intervene-Nurture-Teach) process, will help participants understand the simple techniques, tools and tips to develop effective facilitator behaviors naturally.

Presenter biography: Tom Schulte spent most of his career working at a Fortune 100 manufacturing facility. His experience over the years includes serving as Manufacturing Supervisor, Senior Training Consultant, Change Management Facilitator and Development Manager for Business Excellence. Tom has delivered hundreds of motivating, interesting, content-rich presentations to associations, corporations, conferences and civic organizations throughout the U.S., Canada, South Africa and Australia. He has been an invited speaker at most of the APICS International Conferences the past 18 years and was the highest rated speaker at the Conference many times. Tom also was awarded the best speaker award at the 2003 SAPICS conference in South Africa. His ability to weave his years of corporate experience, life experiences and sense of humor into common sense presentations, combined with his enthusiasm and energy make his presentations and workshops dynamic, meaningful, motivating and fun to attend. Tom currently works as a private consultant utilizing his knowledge and skills to help businesses "reawaken" the involvement, leadership, teamwork and spirits of their managers and associates. His belief in the power of each person to contribute combined with his respect for workers at every level make him credible and effective in bringing change and positive results to the workplace.

2009-2010 PDM Schedule

Date	Company/Speaker	Topic
11/10/2009	Tom Schulte	FACILITATING SKILLS! The Art of Helping Teams Succeed
1/12/2010	Gale Mote	Implementing Successful Change
2/9/2010	Tim Lowe	University of Iowa Professor - Topic TBA
3/9/2010	Sign Productions	Tour
4/13/2010	TBD	Board Elections / Annual Meeting

CSCP Certification

Congratulations to Lei Song of Climax Molybdenum, Cedar Valley's latest CSCP.

APICS Certified Supply Chain Professional (CSCP) Offered in January 2010.

BECOMING A CSCP CANDIDATE

The CSCP program is for professionals who are interested in increasing their knowledge and expertise in the field of supply chain management. This new program is for individuals who have relevant work experience and would like to advance their careers in this growing field and gain a broader understanding of all of the areas that make up the supply chain.

"The APICS CSCP designation will equip today's professionals with the credentials to improve their company's competitive success and their own professional advancement," said Thomas J. Krupka, CFPIM, Jonah, APICS president. "The new CSCP designation reflects the expanding role supply chain management plays in today's increasingly competitive global marketplace."

To be eligible to sit for the CSCP exam, a candidate must meet **one** of the following criteria:

- Bachelor's degree or equivalent, plus two years of related business experience
- CPIM, CFPIM, CIRM, or C.P.M. designation, plus two years of related business experience
- Five years of related business experience.

CSCP LEARNING SYSTEM

The CSCP Learning System is a comprehensive training tool that helps students prepare for the CSCP examination. The easy-to-use system contains learning and reference tools needed to study for the CSCP examination. The learning system is based on the CSCP body of knowledge and features print-based study modules as well as online tools, including an assessment component that enhances the learning experience by enabling participants to check the progress of their studies and their understanding of the content.

The CSCP Learning System was developed to reflect the four domains of the CSCP body of knowledge, which are:

- **Supply Chain Management Fundamentals**
- **Building Competitive Operations Planning and Logistics**
- **Managing Customer and Supplier Relationships**
- **Using Information Technology to Enable Supply Chain Management**

CSCP EXAMINATION

To earn the CSCP designation, an individual must pass one, four-hour, comprehensive exam. The exam consists of 175 multiple-choice questions and is delivered via paper-and-pencil/computer-based testing.

CPIM Certification

Congratulations to Brian Smith of PMX, Cedar Valley's newest CPIM

Maximize Your Performance with CPIM

The APICS CPIM program provides operations management professionals with an education that equips them for today's global economy and marketplace. CPIM is preferred by employers worldwide because of its in-depth approach to evaluating a company's production and inventory activities.

Learn the essential terminology and concepts related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, customer relationships, supplier relationships, quality control, lean, and continuous improvement.

The APICS CPIM program, offered through Kirkwood Community College, concentrates on the tools, techniques, and knowledge you need to improve your organization's supply chain, streamline its operations, increase its profitability and efficiency, and enhance your credibility among your peers. According to a recent survey, APICS CPIMs earn an average of 9% more than their counterparts.

The CPIM program consists of five modules; and candidates must successfully pass an exam for each module to complete the program. Classes are offered each semester at Kirkwood Community College so candidates can finish the program in two years or less.

The program consists of:

- **Basics in Supply Chain Management (Entry module):** how to manage the flow of materials and information in a supply chain.
- **Master Planning of Resources:** how to manage demand, sales and operations planning, and master scheduling.
- **Detailed Scheduling and Planning:** how to plan for material and capacity requirements, and manage supplier relationships
- **Execution and Control of Operations:** how to schedule, control, and measure production operations
- **Strategic Management of Resources (capstone module):** how market requirements drive the resources and processes of an organization.

Experienced facilitators will guide you through interactive discussions, case studies, and problem-solving exercises to help you successfully prepare for the certification exams.

Get started today:

- **View the education schedule and details for the educational offerings on the following pages -**
- **Visit the Cedar Valley website for classes and information -**

2009-2010 Education Schedule

Workshop: Basics of Inventory Management and Distribution: #CBPR-205-SLI01

Tuesday, November 10, 8:00 am - 5:00 pm

Registration deadline is noon on Thursday, November 5

CSCP: Advanced Supply Chain Management: #CBPR-165-SLI02

Thursdays, January 14 - April 1 (11 sessions), 6:00 pm - 9:00 pm

Computer-based exam dates: March 13 - April 10

Registration deadline is Friday, January 8

Note that the Advanced Supply Chain Management classes are open enrollment; however, to qualify for the CSCP exam, the candidate must meet one of the following criteria:

- BS or BA plus two years of related business experience
- CPIM, CFPIM, CIRM or CPM designation plus two years of related business experience
- Five years related business experience

CPIM: Basics of Supply Chain Management: #CBPR-170-SLI02

Thursdays, January 21 - March 25 (10 sessions), 6:00 pm - 9:00 pm

Exam: Saturday, April 10

Registration deadline is Friday, January 15

CPIM: Detailed Scheduling and Planning: #CBPR-207-SLI01

Wednesdays, April 14 - June 9 (9 sessions), 6:00 pm - 9:00 pm

Exam: Saturday, June 12

Registration deadline is Friday, April 9

Workshop: Global Sourcing Workshop: #CBPR-203-SLI01

Thursdays, April 15 - June 3 (8 sessions), 6:00 pm - 8:30 pm

Registration deadline is Friday, April 9

Register Through Kirkwood Community College using one of the following convenient options:

- Follow the easy phone registration instructions in the latest issue of the Kirkwood Catalog
- Phone 398-1022 or 1 (800) 332-8833 for assistance
- Register online at www.foryourlifetime.com

Payment options include:

- company billing
- credit card
- check

Up-to-date course descriptions can be viewed at the following locations:

- Kirkwood Website: www.kirkwood.edu/ce
- Cedar Valley APICS chapter website: www.cedarvalleyapics.org/Education/education.htm

For More Info, Contact:

Director of Education / Instructor

Jim Mildén CPIM, CIRM

Apache Hose & Belting

319-365-0471 x 293 (Work)

jim.milden@apachehb.com

Upcoming APICS Online Events

The National chapter regularly offers webinars covering issues and topics pertinent to members of the organization. The following upcoming Webinars are currently posted on the APICS website (www.apics.org)

APICS Extra Live: Shortcuts to Effective Demand Analysis

Presented by: John F. Szemler, CFPIM

Date: December 8, 2009

Time: 1:00 P.M.–2:00 P.M. CT

Simplicity in demand analysis is an overlooked virtue. Attend APICS Extra Live to gain deeper insight into John F. Szemler's November/December APICS magazine article. Attend this APICS online event to learn more about how accuracy and flexibility in supply chain management can be achieved with surprising ease—and at a relatively low cost.

[Click to register.](#)

Attend APICS Extra Live to better understand how to

- manage change in a business climate where change is inevitable
- select and prioritize initiatives with limited resources
- reevaluate and modify best practices to reflect changing business conditions
- cultivate agility when dealing with disruptive changes
- understand and respond to outside influences that often affect business decisions.

For updated details on the webinars, or to view up-to-the-minute webinar opportunities, visit the APICS Online Events section of the APICS website:

http://www.apics.org/Education/Online_Events.htm

Useful Links / Resource Spotlight

This section will highlight links to articles and resources that are pertinent to issues being covered in recent and upcoming PDM's or in current educational offerings

This month's links:

<http://www.apics.org/Resources/Publications/article.asp?ID=493>

Summary:

"Continuous Improvement Trio" by Reza M Pirasteh, Ph.D., and Kimberly S. Farah, Ph.D.; May 2006, APICS magazine

Combining the theory of constraints, lean, and six sigma to form "TLS" is an innovative process improvement methodology with real-world results.

NOTE: This is the article that was referenced in the September PDM preview.

<http://www.alpla.com/index.php?lang=en>

Summary:

This is the corporate website for Apla, Inc., the company that will be hosted the plant tour for the October PDM. The site provides a great deal of information about the company, including its competences, initiatives, and markets.

Note: If the website is in German, click English in the top right corner

Letter of Thanks

One of the programs the CDVA chapter donates to is the APICS Student Scholar program. The program provides the opportunity to members of APICS student chapters to attend the yearly APICS International Conference.

The chapter received the following letter of thanks from Lyndsy Jaye Haviland, a board member for the ISU chapter. Lyndsy was able to attend the 2009 APICS International Conference as a Student Scholar.

Her words of thanks illustrate the opportunities the money donated from the CDVA chapter helps to provide.

Lyndsy Jaye Haviland



Cedar Valley Chapter
Attn: Kristin King
400 Collins Rd NE
Cedar Rapids, IA 52498

October 7, 2009

Dear Ms. King,

Hello, my name is Lyndsy Haviland and I was one of the 81 students that received the opportunity to be a Student Scholar at the 2009 APICS International Conference. Your donation helped all 81 of 130 applicants attend. I am a junior in college and I go to Iowa State University in Ames, IA. Here I have a double major in Logistics Supply Chain Management and Operations Supply Chain Management. I also am the Treasurer for the ISU chapter of APICS.

At the conference I got to meet so many different people from many different parts of the world. I now have friends from all over the United States as well as Canada and Mexico. I also got to meet with important members of APICS and gain advice from them for my future in the field. I look forward to possibly getting the opportunity to work with these individuals some day.

I make one last request that you share this letter with other colleagues and chapter officers so that they can too see the importance of the Student Scholar program. Once more, thank you very much for the donation.

Sincerely,

Lyndsy Jaye Haviland

Career Center

Job Postings:

Up-to-the minute job postings are available on the chapter website, www.cedarvalleyapics.org

If you have a job you want listed on the CDVA website, please contact the CDVA Board at cedarvalleyapics@gmail.com

APICS Career Center:

All candidates may search jobs in the APICS Career Center, but only APICS members receive the added benefits of posting resumes and receiving e-mail alerts when new positions are listed. Visit the APICS Career Center at www.apics.org, phone (800)444-2742, or e-mail jobs@apicshq.org.

Member Benefits

Benefits Extension for Unemployed Members Program—a six-month extension of membership benefits without cost. Contact the chapter president for more info and an application.

Local Benefits:

The CDVA Board of Directors is actively looking into ways to provide added benefits to the local chapter members

- **Rebates are available for members attending selected certification courses and workshops offered through Kirkwood.**
- Discounted PDM rates were instituted this year- cost for current members has been cut in 1/2, to \$10 per PDM.
- Additional benefits are currently being planned and will be added to this section as they become available.

National Benefits:

APICS offers a number of membership options, with a number of benefits associated with each category of membership. Details on the benefits provided through membership in APICS can be found at the following link:

<http://www.apics.org/Membership/Categories/>

Certification Anniversaries

The following members mark anniversaries of their certifications during the month of November:

CPIM:

- John Brockardt - 11/1/1984 - 25 years
- Mark Correll - 11/8/1986 - 23 years
- Joseph Miller - 11/3/1990 - 19 years
- Gregg Stark - 11/2/1991 - 18 years
- Mary Ann Wray - 11/7/1992 - 17 years
- Mary Knutson - 11/6/1999 - 10 years
- Gerald Muench - 11/9/2002 - 7 years
- Sanh Tran - 11/8/2003 - 6 years
- Eric Van Roekel - 11/13/2004 - 5 years

CFPIM:

- John Brockardt - 11/1/1984 - 25 years

Please Note: Every effort has been made to recognize all certification anniversaries occurring in the time-frame listed above. If you believe you should have appeared in this section, please contact cedarvalleyapics@gmail.com with the details you expected to see. Please use the subject line "Certification Recognition" to ensure we can begin investigating as soon as possible.

Board of Directors

President	President Elect	Past President
Rick Held CPIM	Chad Wilson CPIM, CSCP	Kristin King
Four Oaks	Centro Inc.	Rockwell Collins
319-743-5468 (Cell)	319- 241-0654	319-295-1682
rick.held@mchsi.com	cdwilson70@yahoo.com	kking29@mchsi.com
Director of Education	Director of Programs	Director of Finance
Jim Milden CPIM, CIRM CSCP	Matt MacNider	Kay Pelusi CPIM
Apache Hose & Belting	Rockwell Collins	Rockwell Collins
319-365-0471 x293 (Work)	319-295-7085	319-295-3257 (Work)
jim.milden@apachehb.com	mmmacnid@rockwellcollins.com	kmpelusi@rockwellcollins.com
Director of Administration	Director of Marketing	Director of Membership
Mary Knutson CPIM	Mark Burkman CPIM, CSCP	Melissa Williams CPIM, CSCP
Rockwell Collins	University of Iowa	Rockwell Collins
mjknutso@rockwellcollins.com	mark-burkman@uiowa.edu	mmwillia@rockwellcollins.com
Director of Communications	Member-at-large	Member-at-large (Programs)
Brian Nicola CPIM	Kirk Schroeder CPIM	Gordon Baker
Yell Adworks, Inc	Rockwell Collins	Alliant Energy
319-790-3891 (Work)	319-295-9664 (Work)	gordonbaker@alliantenergy.com
319-400-0922 (Cell)	kaschroe@rockwellcollins.com	
brian.nicola@yelladworks.us		

Company Coordinators

Special thanks to Cedar Valley Company Coordinators, our behind-the-scenes recruiters of new members, PDM attendees, and Certification students:

Company	Coordinator	Email Address
Apache Hose & Belting Inc.	Jim Milden CPIM CIRM CSCP	jim.milden@apachehb.com
Cargill Inc.	Debra Pingel CPIM	deb_pingel@cargill.com
Clipper Windpower	Dave Capouch CPIM	DCapouch@ClipperWind.com
Evergreen Packaging Equip.	Patricia Pattison	Pat.Pattison@ipaper.com
Genencor International Inc.	Michael Felton CPIM	mfelton@genencor.com
Hunters Specialties Inc.	Doug Roman CPIM	droman@hunterspec.com
Kinze Manufacturing Inc.	Joe Miller CPIM	jmiller@kinze.com
Kirkwood Community College	Janet Slimak	jslimak@kirkwood.edu
McLeod USA	Gregg Stark CPIM CIRM	gstark@McLeodUSA.com
Oral B	Marty Novak CPIM	marty_novak@gillette.com
Procter & Gamble Company	Eric Van Roekel CPIM	vanroekel.ed@pg.com
Quaker Oats Company	Kay Driscoll	kay_driscoll@quakeroats.com
Rockwell Collins	Tim Soukup	trsoukup@rockwellcollins.com

Member / Company Profile

Each month, the CDVA Board of Directors would like to profile a member, or a company that sponsors one or more members.

If you are interested in being profiled, or would like to have your company profiled, submit answers to the questions below to cedarvalleyapics@gmail.com

For individuals, tell us:

- Your name
- Picture (optional)
- APICS certifications held
- Company Name and location
- Job Title
- Job responsibilities- 1 or 2 sentence overview
- Number of years you have been an APICS member
- Initial reason for joining APICS- 1 or 2 sentences
- Ways knowledge gained through involvement with APICS has helped in your career- 3-4 examples

For businesses, tell us:

- Company name and location
- Picture (optional)
- Number of total employees
- Number of APICS members in the company
- Industry/Field- 1 or 2 sentence overview of the companies products/services
- Number of years the company has sponsored APICS members
- Initial reason for becoming involved with APICS- 1 or 2 sentences
- Benefits gained from continuing support of employee membership in APICS- 3-4 examples

We'll choose 1-2 profiles each month to include in the Member / Company Profile section of the newsletter

Success Story

The CDVA Board of Directors would like to feature a local company or individual each month to showcase the benefits provided through involvement with APICS.

Do you know of a member of the CDVA chapter who has utilized knowledge gained from participation in APICS to bring about improvement in her/his company? Do you know of a local business that has supported employees involvement in APICS and embraced the Organization's philosophy in order to grow the business?

If so, submit these success stories, along with any applicable photographs or illustrations, to cedarvalleyapics@gmail.com.

We'll choose at least one story each month to include in the Success Stories section of the newsletter

Surveys

From time to time, the CDVA board will post surveys to gather feedback from the CDVA members. Input from these surveys will be used to help ensure the decisions we are making and the directions we are taking are providing maximum value to the chapter membership.

- Simple surveys will be held in the newsletter with responses to be sent to the chapter e-mail address.
- Surveys with more questions will have links to a website so that these can be completed with the most ease and efficiency possible.

Feedback

Questions/Comments/Concerns/Ideas related to the newsletter or CDVA chapter are always welcome. Please send any correspondence to cedarvalleyapics@gmail.com, using the subject line "Feedback."